

ST JAMES TOWNSHIP 37830 King's Highway PO Box 85 Beaver Island, MI 49782	Quote Tabulation for: <u>4th of July Fireworks</u>	Quote Due: Friday, January 05, 2018 Bid Opened and Reviewed by: K. McNamara and J. Powers 11:00am January 5, 2018 @ Governmental Center
--	---	--

Vendor:	Wolverine Fireworks Display, Inc.	Notes
Item:		
Requirements of Township	Site Security and Selection of Site	Township will coordinate with property owners, fire department, deputy and EMS.
Anticipated Arrival Date	June 29, 2018	
Departure Date	July 6, 2018	
Safety & Professionalism	Supplied and Reviewed	Annual safety seminar for all technicians.
Quality of Program Proposal	# 3" = 360 # 4" = 112 # 5" = 54 # 6" = 45 Multi-Level Display Cages = 10	Well defined Show: compared to last year's show, fewer 3" shots and more 4", 5" and 6" shots. Received positive feedback from downstate township fireworks coordinator concerning quality of show.
Reputation & Reference	Supplied and Reviewed	Checked 2 on reference list and 4 not on reference list – all checked out very strong – see notes below.
Experience	Supplied and Reviewed	Extensive
Insurance	Supplied and Reviewed	Documents provided per bid requirement
Inclement Weather Delay		\$2,000.00 fee if fireworks need to be postponed
Total Cost	\$8,000.00	

Notes: Only one bid received. **RFP was emailed to following vendors:** Ace Pyrotechnics, Zambelli Fireworks, Colonial Fireworks (long-time twp. fireworks provider), Wolverine Fireworks Display and Melrose Pyrotechnic. **References Checked:** Mackinac Island: Mayor's Assistant, Tami Frasier: MI used Wolverine for many years, used Colonial for a couple of years, but Colonial unable to fulfil contract a couple of years ago and left them without a vendor shortly before 4th; Wolverine stepped in and did a great job. MI has a 5 year contract with Wolverine. Drummond Island Township: Treasurer Georgianna Potter – they are very satisfied with Wolverine and have used since at least 2001 with no issues or concerns. Midland River Days: use for minor league baseball – summer festival – used them for 10 years – no reservations about recommending, do a great job; Jackson MI: Margaret Myers phone contact 1/8/2018: I would recommend Wolverine, they do three shows per year for us, always handled professionally, show up when they say they will, office staff is easy to work with. Sault St Marie: Scott LaBonte - Have used for many years, 2nd to none, professional, courteous, on time; can't say enough good about them; Albuquerque Balloon Festival: Director Paul Smith - Have used for 3-4 years and are very happy with them. Good feedback from Canton Township, MI Leisure Services deputy director who reviewed the overall number of shells proposed.

RECOMMENDATION: St James Township should enter into contract with Wolverine Fireworks Display, Inc. for 4th of July 2018. Further recommend that township write letter of thanks to Colonial Fireworks and Island crew for prior years of good service.