

BEAVER ISLAND MUNICIPAL MARINA 2020 REPORT HARBORMASTER MARLENE WISER

In 2020 our municipal marina welcomed 729 boats, 285 sailboats and 444 power boats. Additionally, approximately 200 boats sailed in for the day. In 2020 our total occupancy was 2,321 nights.

In 2019 we welcomed 668 boats, 229 sailboats and 439 power boats. Additionally, approximately 150 boats sailed in for the day. In 2019 our boat slips were occupied for 1,440 nights. In 2017 our total occupancy was 947 nights. In 2018 our occupancy totaled 1,251 nights.

Our total revenue for 2020 was \$68,865.00. (\$18,364.00 from seasonal boats)
Our total revenue for 2019 was \$59,680.00. (a difference of \$9,185)

We retained nearly all of our seasonal boaters and added several as well. The few that didn't return in 2020 plan to return in 2021. Many of our transient boaters who come from nearby marinas specifically for our events, still came. Our boaters were pleased with our strong WIFI as many of them were working remotely.

I was very impressed with our excellent new staff members. They went above and beyond to provide exceptional customer service to all of our boaters.

Expenditures included safety equipment and facility repairs and updates for both marinas, a new pressure washer, PPE and cleaning supplies. Our garage sale of the contents of the ship store yielded nearly \$1,000.

Transient rate F and Seasonal rates 4 & 9 were approved, then prorated for lack of services. We'll revert to them for 2021. Marina North will open on May 15 and close on Sept 30. Marina South will open on June 5 and close on September 7.

Due to Covid19, there was no annual Harbormasters meeting in 2020.

CAMIS installed a new DNR computer system at our north marina and updated our south marina computer system. Slips will be reserved through the DNR website beginning this month.

When John Woollam toured our facility on August 25th, he was so pleased with the progress that he offered to build a new office for the north marina and improve the lounge, laundry and restroom building. This plan includes the addition of public restrooms facing Main street. Trusses are arriving soon and construction begins this month.

High water electrical issues at both marinas resulted in no power for the entire 2020 season. Electrical upgrade at the North Marina Dock (funded in part with grant and in part by JAW Foundation) to be completed the week of November 9, 2020. Electrical work at the South Marina (funded in large part through a MI Waterways Commission Program Grant) is in process by Shoreline Power and should be completed by November 13th.

North Marina Docks were repaired and power washed
Green space cleared
All buildings cleared and cleaned
The pole barn has a new roof, siding and windows.
Island crews began work on the fuel dock...

I am SO grateful for;
Township Supervisor Kitty McNamara's numerous hours on this project and her phenomenal ability to facilitate collaboration between multiple, varied parties.
John Woollam's continuing generosity,
Lowell Eastman and his crew
DNR
Our public works committee and township board
Chamber of Commerce Director Paul Cole for welcoming our boaters to the Island
Our skilled local construction crews
Darrell Butler who keeps it all working.
Travis Martin for helping our boaters secure fuel.

Our awesome marina crew members that are each at the top of their game.
Joe Johnson, dock and maritime expert
Tom Reynolds handyman, work ethic expert
Kevin Allen cleaning expert
Ed Rogers facilities and marine expert
Erin Wiser computer expert

Last but not least our BOATERS! They are great people to work with and I just want to thank them for their patience and patronage as we all navigated the challenges of 2020.