



Stantec Consulting Services Inc.
2211 Congress Street, Suite 380, Portland, ME 04102
(207) 883-3355

April 25, 2022
File: 179450457

Mr. Jeremy Shaw, Airport Manager
Knox County Regional Airport
23 Terminal Lane
Owls Head, Maine 04854

Dear Mr. Shaw,

**Reference: Bid Proposal Analysis & Recommendation
Construction of Hangar Taxilane – Phase 2 (AIP No. 3-23-0042-XX-2022)
Knox County Regional Airport, Owls Head, Maine**

As you are aware, the Knox County Regional Airport received four bid proposals for the above referenced project from Gordon Contracting, Inc., of Sangerville, ME; Eurovia Atlantic Coast, LLC dba Northeast Paving, of Bangor, ME; Sitewerx, Inc., of Carmel, ME; and Sargent Corporation, of Stillwater, ME. Stantec Consulting Services Inc. performed a thorough review of the proposal documents from each bidder. Below is a summary of the review findings:

1. The table below summarizes the "Schedule of Prices" for the proposal.

	Engineers Cost Opinion	Sitewerx, Inc.	Sargent Corp.	Gordon Contracting, Inc.	Northeast Paving
Grand Total	\$1,460,525.00	\$1,687,475.00*	\$1,795,060.00	\$1,862,877.00	\$2,024,635.00

*There was one error noted. Sitewerx, Inc. wrote out "Twenty Five Dollars" for item E-10 Communication Handhole and wrote \$2,500.00 in the unit bid price column. As stated on P-10 of the bid schedule, "selection of the lowest bidder will be based on the calculated total of all items written in words," and therefore the written out twenty five dollars shall govern. This lowered Sitewerx, Inc.'s bid price by \$2,475.00 from \$1,689,950.00 to \$1,687,475.00. This corrected error is shown in red text on the attached bid tab.

2. Each proposal acknowledged the issuance of Addendum No. 1 in the space provided on page P-2.
3. Each proposal was analyzed for completeness and to verify the math calculations. There were no math errors found.



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4. Each proposal acknowledged the "*Contractor's Qualifications and Certification*", pages P-10 through P-13.
5. Each proposal acknowledged the relevant *Individual Certificate for Proposal/ Partnership Certificate for Proposal/ and Acknowledgement of Principal*, page P-14 through P-16.
6. Each proposal included a Bid Surety in the amount of 5% of the bid amount.
7. Each proposal acknowledged the "*Certificate of Buy American Compliance for Manufactured Products*", pages P-20 and P-21, and certified that each product is produced in the United States.
8. Each proposal acknowledged the "*Equal Employment Opportunity Certification*", page P-23.
9. Each proposal acknowledged the "*Nonsegregated Facilities Certification*", page P-24.
10. The proposal acknowledged the "*Utilization of Disadvantaged Business Enterprise Certification*", page P-25.
11. A Disadvantaged Business Enterprise (DBE) goal of 1.45% for this project was stated in the contract documents. Page P-25 of the documents required that the respective bidder submit specific information about the DBE's proposed to be used. Each proposal provided an assurance of DBE utilization as follows:
 - a. Sitewerx: 0%
 - b. Sargent: 0%
 - c. Gordon: 0.41%
 - d. Northeast Paving: 0.38%

Although Sitewerx did not meet the goal, they provided documentation of a good faith effort to meet the DBE goal. Additionally of note is that none of the contractors were successful in meeting the goal. Additionally, based on conversations after the bid opening, Sitewerx had DBE bids come in post bid and intends to strive to meet the goal even though their bid indicated 0% DBE utilization.

12. Each proposal acknowledged the "*Certification of Offerer/Bidder regarding Tax Delinquency and Felony Convictions*", page P-27.

In summary, no irregularities, errors, or omissions were found in the bid proposals received. We reviewed the work references as submitted in the "*Contractor's Qualifications and Certification*" section of the bid proposal. Sitewerx, Inc. was successful as a sub-contractor for the site work for the Phase 1 Hangar Taxilane project at the Knox County Regional Airport and has successfully completed similar projects



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for other private and municipal clients. Sitewerx, Inc. proposes to subcontract with the companies listed below for the following work elements:

Sub-Contractor	Work Element
Moulison Electrical	Electrical
Northeast Paving	Asphalt Paving
Trucking/Aggregate Supply	JBI

Based on this review, it appears that Sitewerx, Inc., and their subcontractors have the material resources, and technical and financial ability to perform the proposed work satisfactorily.

Based on the above, Stantec recommends that the construction contract for AIP Project No. 3-23-0042-XX-2022 be awarded to Sitewerx, Inc., of Carmel, ME.

We hope this information will assist you in awarding the contract. Please feel free to contact us if you have any questions or if we can be of further assistance. A bid summary has been included for your reference.

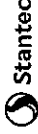
Sincerely,

STANTEC CONSULTING SERVICES INC.

Amie Gray, PE
Project Manager
Amie.gray@stantec.com

Attachment: Bid Summary

c. Sean Tiney, FAA
Tim LeSiege, MeDOT
Bernie Gagnon, Stantec



Construct Hangar Taxilane - Phase 2 (Approx. 800' X 25')

Knox County Regional Airport

Bid Summary

ITEM NO.	DESCRIPTION OF ITEM:	BID QUANT.	UNIT:	ENGINEER'S ESTIMATE		SITEWERX		SARGENT CORPORATION		GORDON CONTRACTING		EUROVIA ATLANTIC COAST, LLC	
				AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE
C-100-14.1	Contractor Quality Control Program (CQCP)	1	LS	\$50,000.00	\$50,000.00	\$10,000.00	\$10,000.00	\$45,000.00	\$45,000.00	\$178,000.00	\$178,000.00	\$500.00	\$500.00
C-101-5.1	Engineer's Field Office	1	LS	\$15,000.00	\$15,000.00	\$10,000.00	\$10,000.00	\$15,000.00	\$15,000.00	\$12,000.00	\$12,000.00	\$19,700.00	\$19,700.00
C-102-5.1	Hay Bales	6	EA	\$20.00	\$120.00	\$10.00	\$60.00	\$100.00	\$600.00	\$12.00	\$72.00	\$35.00	\$210.00
C-102-5.2	Installation & Removal of Silk Fence	1,000	LF	\$7.00	\$7,000.00	\$10.00	\$10,000.00	\$5.00	\$5,000.00	\$8.00	\$8,000.00	\$15.00	\$15,000.00
C-102-5.3	Settlement Filler Bags	1	EA	\$400.00	\$400.00	\$500.00	\$500.00	\$425.00	\$425.00	\$200.00	\$200.00	\$250.00	\$250.00
C-102-5.4	Check Dams	1	EA	\$500.00	\$500.00	\$1,000.00	\$1,000.00	\$400.00	\$400.00	\$200.00	\$200.00	\$1,500.00	\$1,500.00
C-105-5.1	Mobilization	1	LS	\$120,000.00	\$120,000.00	\$144,840.00	\$144,840.00	\$175,000.00	\$175,000.00	\$188,000.00	\$188,000.00	\$202,000.00	\$202,000.00
P-101-5.1	Cold Milling	30	SY	\$26.00	\$780.00	\$50.00	\$1,500.00	\$40.00	\$1,200.00	\$40.00	\$1,200.00	\$35.00	\$1,050.00
P-151-4.1	Cleaving and Grubbing	330	SF	\$20.00	\$6,600.00	\$10.00	\$3,300.00	\$10.00	\$3,300.00	\$15.00	\$4,950.00	\$10.00	\$3,300.00
P-152-4.1	Unclassified Excavation	4,700	CY	\$35.00	\$164,500.00	\$38.00	\$180,200.00	\$16.00	\$75,200.00	\$16.00	\$75,200.00	\$38.00	\$178,800.00
P-152-4.2	4' Test Pit Excavation	100	CY	\$40.00	\$4,000.00	\$96.00	\$9,600.00	\$75.00	\$7,500.00	\$18.00	\$1,800.00	\$150.00	\$15,000.00
P-152-4.3	Rock Excavation	300	CY	\$250.00	\$75,000.00	\$200.00	\$60,000.00	\$100.00	\$30,000.00	\$350.00	\$105,000.00	\$278.00	\$83,400.00
P-152-4.4	Embankment/COMMON FILL	2,850	CY	\$50.00	\$142,500.00	\$40.00	\$114,000.00	\$10.00	\$28,500.00	\$15.00	\$42,750.00	\$18.00	\$51,300.00
P-152-4.5	Embankment Removal	300	SY	\$12.00	\$3,600.00	\$5.00	\$1,500.00	\$20.00	\$6,000.00	\$30.00	\$9,000.00	\$25.00	\$7,500.00
P-152-4.6	Modified Rock Fill	2,800	CY	\$40.00	\$112,000.00	\$40.00	\$112,000.00	\$64.00	\$179,200.00	\$68.00	\$188,800.00	\$80.00	\$224,000.00
P-200-5.1	Aggregate Base Course	725	CY	\$60.00	\$43,500.00	\$40.00	\$29,000.00	\$82.00	\$59,450.00	\$61.00	\$44,225.00	\$89.00	\$64,525.00
P-800-5.1	Asphalt Surface/Base Course	925	TON	\$225.00	\$208,125.00	\$375.00	\$346,875.00	\$375.00	\$346,875.00	\$260.00	\$240,750.00	\$250.00	\$231,250.00
P-800-5.2	Emulsified Asphalt Top Coat	375	GAL	\$50.00	\$18,750.00	\$30.00	\$11,250.00	\$22.00	\$8,250.00	\$26.00	\$9,750.00	\$31.00	\$11,925.00
P-805-5.1	Saw and Seal Asphalt Pavement	80	LF	\$30.00	\$2,400.00	\$30.00	\$2,400.00	\$30.00	\$2,400.00	\$30.00	\$2,400.00	\$30.00	\$2,400.00
P-820-5.1	Pavement Markings	1,400	SF	\$3.00	\$4,200.00	\$4.00	\$5,600.00	\$4.00	\$5,600.00	\$4.00	\$5,600.00	\$8.00	\$11,200.00
P-820-5.2	Reflective Media	80	LF	\$14.00	\$1,120.00	\$14.00	\$1,120.00	\$14.00	\$1,120.00	\$14.00	\$1,120.00	\$14.00	\$1,120.00
D-701-5.1	15" HDPE Pipe	375	LF	\$70.00	\$26,250.00	\$70.00	\$26,250.00	\$70.00	\$26,250.00	\$70.00	\$26,250.00	\$70.00	\$26,250.00
D-705-5.1	Underdrain System, 6-inch HDPE	1,900	LF	\$40.00	\$76,000.00	\$40.00	\$76,000.00	\$40.00	\$76,000.00	\$40.00	\$76,000.00	\$40.00	\$76,000.00
D-705-5.2	Underdrain Cleanouts	10	EA	\$1,200.00	\$12,000.00	\$1,200.00	\$12,000.00	\$1,200.00	\$12,000.00	\$1,200.00	\$12,000.00	\$1,200.00	\$12,000.00
D-705-5.3	Remove and Re-set Underdrain Cleanouts	1	EA	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
D-705-5.4	French Drain	280	LF	\$50.00	\$14,000.00	\$50.00	\$14,000.00	\$50.00	\$14,000.00	\$50.00	\$14,000.00	\$50.00	\$14,000.00
D-751-5.1	Outlet Control Structure	1	EA	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00
D-751-5.2	4" Drainage Manhole	4	EA	\$7,500.00	\$30,000.00	\$7,500.00	\$30,000.00	\$7,500.00	\$30,000.00	\$7,500.00	\$30,000.00	\$7,500.00	\$30,000.00
D-751-5.3	4" Catch Basin	1	EA	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00
M-800-5.1	Riprap, Including Spillway and Forebay	90	CY	\$100.00	\$9,000.00	\$100.00	\$9,000.00	\$100.00	\$9,000.00	\$100.00	\$9,000.00	\$100.00	\$9,000.00
M-800-5.2	Separation Geotextile	2,800	SY	\$3.00	\$8,400.00	\$3.00	\$8,400.00	\$3.00	\$8,400.00	\$3.00	\$8,400.00	\$3.00	\$8,400.00
M-706-5.1	Soil Filler Impermeable Liner	450	CY	\$5.00	\$2,250.00	\$5.00	\$2,250.00	\$5.00	\$2,250.00	\$5.00	\$2,250.00	\$5.00	\$2,250.00
M-706-5.2	Soil Filler Course Gravel	185	CY	\$45.00	\$8,325.00	\$45.00	\$8,325.00	\$45.00	\$8,325.00	\$45.00	\$8,325.00	\$45.00	\$8,325.00
M-706-5.3	Soil Filler Underdrain, 6-inch HDPE	375	LF	\$30.00	\$11,250.00	\$30.00	\$11,250.00	\$30.00	\$11,250.00	\$30.00	\$11,250.00	\$30.00	\$11,250.00
M-706-5.4	Soil Filler Media	185	CY	\$60.00	\$11,100.00	\$60.00	\$11,100.00	\$60.00	\$11,100.00	\$60.00	\$11,100.00	\$60.00	\$11,100.00
F-162-5.1	Fence, Perimeter, 10" Vinyl Coated Galvanized Chain-Link	180	LF	\$105.00	\$18,900.00	\$105.00	\$18,900.00	\$105.00	\$18,900.00	\$105.00	\$18,900.00	\$105.00	\$18,900.00
F-162-5.2	Remove Fences	90	LF	\$20.00	\$1,800.00	\$20.00	\$1,800.00	\$20.00	\$1,800.00	\$20.00	\$1,800.00	\$20.00	\$1,800.00
T-801-5.1	Seeding	90	MSF	\$35.00	\$3,150.00	\$35.00	\$3,150.00	\$35.00	\$3,150.00	\$35.00	\$3,150.00	\$35.00	\$3,150.00
T-805-5.1	Topsoil	1200	CY	\$30.00	\$36,000.00	\$30.00	\$36,000.00	\$30.00	\$36,000.00	\$30.00	\$36,000.00	\$30.00	\$36,000.00
Item 100	Decommission Mentoring Well	1	EA	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Item 200	Relocate Leach Field Vent Pipe	2	EA	\$3,000.00	\$6,000.00	\$3,000.00	\$6,000.00	\$3,000.00	\$6,000.00	\$3,000.00	\$6,000.00	\$3,000.00	\$6,000.00
Item 300	Concrete Slab for Existing Force Main	10	CY	\$150.00	\$1,500.00	\$150.00	\$1,500.00	\$150.00	\$1,500.00	\$150.00	\$1,500.00	\$150.00	\$1,500.00
E-01	Electrical Utility Time/Labor, and Material Allowance	1	ALLOWANCE	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00
E-02	Underground Primary Feeder Installation	70	LF	\$160.00	\$11,200.00	\$160.00	\$11,200.00	\$160.00	\$11,200.00	\$160.00	\$11,200.00	\$160.00	\$11,200.00
E-03	410' Unbox AI Secondary Conductors	825	LF	\$20.00	\$16,500.00	\$15.00	\$12,375.00	\$50.00	\$41,250.00	\$15.00	\$12,375.00	\$18.00	\$14,850.00
E-04	Medial Metering Cabinet and Mounting Structure	3	EA	\$9,600.00	\$28,800.00	\$9,600.00	\$28,800.00	\$9,600.00	\$28,800.00	\$9,600.00	\$28,800.00	\$9,600.00	\$28,800.00
E-05	Direct Buried 2-Way, 4" Sch. 40 PVC Ductbank	20	LF	\$17.00	\$340.00	\$17.00	\$340.00	\$17.00	\$340.00	\$17.00	\$340.00	\$17.00	\$340.00
E-06	Direct Buried 4-Way, 4" Sch. 40 PVC Ductbank	80	LF	\$205.00	\$16,400.00	\$160.00	\$12,800.00	\$160.00	\$12,800.00	\$160.00	\$12,800.00	\$160.00	\$12,800.00
E-07	Concrete Encased 4-Way, 2-4" Power & 2-2" Comm Ductbank	125	LF	\$245.00	\$30,625.00	\$160.00	\$20,000.00	\$300.00	\$37,500.00	\$185.00	\$23,125.00	\$212.00	\$26,500.00
E-08	Direct Buried 4-Way, 2-4" Power & 2-2" Comm Ductbank	95	LF	\$210.00	\$19,950.00	\$120.00	\$11,400.00	\$150.00	\$14,250.00	\$115.00	\$10,925.00	\$155.00	\$14,725.00
E-09	3' x 3' Electrical Handhole	1	EA	\$2,500.00	\$2,500.00	\$8,500.00	\$8,500.00	\$25.00	\$25.00	\$12,000.00	\$12,000.00	\$12,500.00	\$12,500.00
E-10	Communications Handhole	1	EA	\$1,250.00	\$1,250.00	\$25.00	\$25.00	\$25.00	\$25.00	\$50,000.00	\$50,000.00	\$3,500.00	\$3,800.00
	Total			\$1,460,828.00		\$1,687,478.00		\$1,798,980.00		\$1,862,877.00		\$2,024,838.00	