

# KNOX COUNTY COMMISSION

## Special Meeting

Tuesday – September 29, 2020 – 9:00 A.M.

The Special Meeting of the Knox County Commission was held on Tuesday, September 29, 2020, at 9:00 A.M., via Google Meets conference call.

**Commission members present were:** Dorothy G. Meriwether, Commissioner District #1, Richard L. Parent, Jr., Commissioner District #2 and Sharyn L. Pohlman, Commissioner District #3

**County staff present included:** County Administrator Andrew Hart, Administrative Assistant Wendy Galvin, Ron Vanorsdol, Airport Manager Jeremy Shaw, Kurt Penney from ReVision Energy, Samuel Lavallee Director of Development for Revision Energy, Nate Niles from Revision Energy, APAC Member Kate Shaw, Knox County Attorney Jim Katsiaficas, Airport Engineer Bill Gerrish, APAC Member Emily Gaudio, APAC Member Dick Witherspoon, Chad Chahbazi VP Project Development for Cenergy and William Pham Co-Founder of Cenergy.

### Special Meeting – Agenda

Tuesday – September 29, 2020 – 9:00 A.M.

- I. 8:30 Meeting Called To Order
- II. 8:31 Action Item
  - 1) Act to Award the Bid for Solar Energy Electric Generating Facility Development Services Based on and Subject to the Airport Public Advisory Committee’s (APAC) Recommendation.
- III. Adjourn

#### I. Meeting Called to Order

Commissioner Pohlman called the regular meeting of the Knox County Commission to order at 9:05 A.M.

#### II. Action Item

##### ReVision Energy Presentation – 9:00 A.M. (start)

- A Solar Project RFP for the Knox County Regional Airport was sent to four (4) vendors, and two (2) Bids were received.
- The full Proposal from ReVision Energy is available upon request.
- The recorded Special Meeting Presentation is available upon a Freedom of Access request.
- Kurt Penney wanted to address the issue of does ReVision have enough insurance for the project. Yes, they have the adequate amount of insurance, and are also able to bond the project with its full value.

##### Cenergy Presentation – 10:39 A.M. (start)

- A Solar Project RFP for the Knox County Regional Airport was sent to four (4) vendors, and two (2) Bids were received.
- The full Proposal from Cenergy is available upon request.
- The recorded Special Meeting Presentation is available upon a Freedom of Access request.
- William Pham wanted to clarify a few things so a comparison chart was put together for the presentation.

##### Discussion:

- Attorney Jim Katsiaficas reminded the Commission that when the RFP went out there were four (4) significant criteria where emphasis would be placed. This is the ultimate standard the County Commissioners shall make awards following competitive bids to the lowest and best bidder considering price quality and reliability of past and future service expected. Reserving to reject any and all bids. That is a standard you set in 2010, and that’s the one that’s really the binding one.
  - 1.) Meets the needs of the County

- 2.) Demonstrates a thorough understanding of current or pending Maine Solar Energy policies legislation and or regulation to include but not limited to State Solar Net Metering rules.
  - 3.) Understands the Town of Owls Head permitting and zoning regulations.
  - 4.) Demonstrates successful implementation of comparability sized projects with municipal or other non-residential entities, in order to prove the demonstrated performance capability of the proposer.
- It is important to frame the discussion around those points.
  - After both Presentations were heard, and after much discussion between the Commissioners, a final decision was made:
    - *A motion was made by Commissioner Meriwether to Award the Proposal for Solar Energy Electric Generating Facility Development Services to ReVision Energy for \$10,334,871.00, based on they are a company located in Maine, they have experience with CMP with doing installations, their familiarity with Energy Regulation in the State of Maine and they have multiple completed Projects with Airports and Maine Municipalities. The motion was seconded by Commissioner Parent. A vote was taken with all in favor.*

### III. Adjourn

- *A motion was made by Commissioner Parent to adjourn the meeting. The motion was seconded by Commissioner Meriwether. A vote was taken with all in favor.*

The meeting adjourned at 1:22 P.M.

Respectfully submitted,

Wendy Galvin  
Administrative Assistant

**The Knox County Commission approved these minutes at their regular meeting held on November 10, 2020.**