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Manager's Report May 2021

Dear Commissioners,

I am pleased to report the following progress for the Knox County Regional Airport for the month of May.

Business Partner Status/update:

- **Downeast Air**: The summer season is in full swing! The FBO has been very busy, and is seeing a huge increase in aircraft traffic. They are still trying to hire additional personnel to handle the summer work load.
- Avis/Budget Group / Packard Partners: It is very hard to find a rental car reservation these days in the Knox County area. Shortages are so severe, that people are renting U-Haul vans. That is a great sign for the rental car operator, the airport, and the region. It's not so convenient for those trying to find a rental. Packard Partners is also hiring.
- **Beyond the Moon Gift Shop:** The gift shop is slowly gaining exposure with the increase in passengers flying out on Cape Air.
- Bill's Original Kitchen: The restaurant is seeing an increase in patronage on Friday and Saturday, and anticipates a decent Lobster Roll season. He had entertained the thought of doing a dinner service, but has elected to build his breakfast and lunch crowd before moving on to a dinner service.
- **Penobscot Island Air**: PIA is still doing very well. They are exploring a new aircraft technology that will enhance their capabilities, and reduce emissions. The hangar that is being built will have a dramatic positive effect on their ability to do business at the airport.

- Cape Air: Cape Air has added an additional flight for the month of June. Last month they saw a huge increase in ridership, to almost 500 people for the month, a 250% increase from the previous month.
- Enterprise Rent-a-Car: Enterprise has a finalized contract in front of them and is still just waiting for a corporate signature. They are expected to be in the terminal this summer.
- **Beacon Drones LLC:** Beacon Drones LLC is just waiting for their insurance certificate to arrive, and they will be moving into their space. They have paid their rent, the first such money to be generated from that space since the building was opened, almost 10 years ago.

Airport Project Updates:

- Hangar Development Area: The project finally received the required permit from the town, but that decision is now being appealed to the Zoning Board of Appeals (ZBA). The ZBA is expected to convene in July. The Project went out for re-bid, and closed on June 4th.
- 2. "IT Refresh": The project is 100% complete, and \$60,000 under budget.
- 3. **HVAC System Overhaul**: The project has begun, and Siemens is looking at options to be able to cool the building while the construction phase of the project is underway, approximately 3 months.
- 4. **Solar**: The Solar has a signed, fully executed interconnection agreement for the potential project. A vernal pool evaluation was completed, and there is plenty of room to develop the array on airport property.
- 5. **Part 135 Hangar**: The building has been ordered!!! Ground breaking is expected to begin in late August.
- 6. **Crew House**: This project has been delayed until September most likely, but has received the required permits from the Town.
- 7. **Excavator and Compact Track Loader Purchase:** There is a discussion item regarding the purchases on the agenda for this meeting.
- 8. Pavement Management Program and Airspace Obstruction Survey: COMPLETE!

9. **Re-grade Runway 13 Safety Area:** This project is planned for this year, but it is low on the priority list compared to the Hangar, Ops Building/Crew House, and Solar development. We have been focusing our efforts on those projects.

Interlocal Agreement Update

The Town of Owls Head's voters voted 124-14 to reject the interlocal agreement between the County and the Town. Voter Ken Wexler stated that he and a select group of friends are almost ready to submit a "fairer" agreement for the Town, to the Selectmen.

Community Service

On June 8th, the Oceanside High School will hold their second Graduation Ceremony at the airport. This year, with the restrictions lifted, they will be having a seating section in front of the stage. The ceremony will be broadcasted on either tv and radio.

On June 15th, the Town of South Thomaston will hold their annual Town Meeting at the SRE Building. The building's size and open layout are ideal for meetings like these because there can be a mix of indoor and outdoor participants.

Very truly yours,

Jeremy Shaw Airport Manager

Cape Air Enplanements

YEAR	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
2014	312	288	355	396	531	683	870	1157	817	632	363	387	6,791
2015	321	227	393	375	457	599	1064	1167	754	608	439	349	6,753
2016	362	337	399	423	467	678	1160	1271	732	619	402	355	7,205
2017	418	288	385	386	453	597	1176	1241	740	578	454	372	7,088
2018	288	257	332	419	547	739	1014	1136	798	587	403	363	6,883
2019	344	269	384	200	170 20 4 74	658	1057	1155	792	619	418	383	6,908
2020	316	334	189	32	47	107	275	304	229	237	128	102	2300
2021	101	88	185	194	472								

Penobscot Island Air Enplanements

YEAR	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
2014	305	221	208	281	504	684	1114	1676	920	723	487	445	7,568
2015	356	161	216	433	579	823	1222	1275	1212	1000	631	410	8,318
2016	448	296	382	570	788	968	1480	2019	1349	1301	985	607	11,193
2017	595	351	446	542	655	1108	1337	1577	971	856	780	619	9,837
2018	465	312	379	477	881	1046	1317	1534	1084	1019	524	514	9.552
2019	512	497	576	572	1125	1044	1847	1808	1320	858	767	475	11,401
2020	728	631	178	130	130	815	796	1489	716	851	381	364	7207
2021	343	344	134	598	???			V					

Aircraft Movements

YEAR	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
2014	1761	1961	1487	2227	3137	4509	5839	6422	4341	2881	2500	2384	40,108
2015	2079	2073	2222	2456	3371	4757	5708	6293	5026	3834	2962	2423	43,562
2016	1648	1416	1370	2366	3643	4934	6511	6922	5365	3889	3410	2976	44,450
2017	2740	2594	1899	2848	3539	4878	6367	6673	4250	4091	3595	3485	46,959
2018	2625	2565	2247	2259	3472	3699	4555	5300	3868	3130	2269	2900	38,889
2019	2242	1253	1930	2061	3674	4031	6761	6518	4776	3445	2765	1829	41,285
2020	837	784	975	1574	2335	3378	4093	4818	3408	2989	1282	989	27,462
2021	1175	943	1194	1361	1777								