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Manager's Report May 2020

Dear Commissioners,

I am pleased to report the following progress for the Knox County Regional Airport for the month of May.

COVID19 Status/update:

The airport is starting to come out of its COVID hibernation! Cars are being rented from Avis Budget, the Salty Owl has begun filling the terminal with the smell of delicious food, Cape Air is selling more tickets, and the aircraft movements are trending higher!! Below is an update on how our business partners are doing:

- **Downeast Air**: Traffic is begun to increase, fuel sales and hangar storage are filling up.
- Avis/Budget Group / Packard Partners: Business is still slow, but they are renting cars! Downeast Air hired a paving contractor to improve their dirt parking lot, and now they don't have to wash cars in a mud puddle.
- Beyond the Moon Gift Shop: Having been approved by the commissioners in April, they are finalizing their plans to use the space, and the airport maintenance crew has freshly painted the walls, and the carpet was cleaned. I would like to purchase a few signature pieces of furniture that the airport would permanently own, such as a permanent counter used for checkout, and a couple of pieces that would prevent further damage to the terminal walls. Similar to outfitting the terminal's kitchen when the terminal was constructed with range hoods water heaters and sinks, having basic items installed help new tenants have a basic infrastructure. I am asking for the approval for \$4000 to be used to purchase permanent fixtures in the gift shop area.
- The Salty Owl: The Café has been successful in offering curbside pickup on Taco Tuesday's and Saturdays as a way to ease into the new season. They do not have immediate plans to reopen fully to the public yet.
- The Owls Head Transportation Museum is still closed until further notice. I believe all shows; including the car auction have been cancelled.

- **Penobscot Island Air:** With the mandatory 2-week quarantine remaining in place, people still aren't coming. They sought and were granted relief under the CARES Act for the Paycheck Protection Act funds.
- Cape Air: Cape Air has recently started requiring passengers to wear a mask on all of their flights. Flights are still flying as planned, have increased flights to 4 flights a day, starting May 21st.
- Transportation Security Administration (TSA): Unchanged.

The Airport's county-employee staff has returned to their normal duties.

Airport Project Updates:

Planned Projects: The airport project season is still projected to go off without a hitch. The following projects are slated to begin with our 2020 Airport Improvement Program (AIP) funding:

- 1. **Hangar Development Area**: Phase 1 is still in the planning stage, delayed by wetland impact redesigns. Although the FAA funded portion isn't changing, the layout of hangar positioning is still in flux.
- 2. **Drainage exploration**: Due to the amount of vegetation surrounding the drainage ditches, critters constantly use that vegetation to create dams and block the flow of water from the airfield. We had intended to complete the work ourselves to help offset county expenses, but due to the COVID19 virus, those plans have been put on hold. We intend to instead, hire a local contractor to complete the project for less than \$250,000. That **will keep the FAA funding local within the community**, instead of sending it potentially to an out of state firm bidding for the work. DUE TO A BIDDING COMPLICATION, Andy will be looking at the county's bidding policy to decide on whether to award a bid, or to discard all bids, and start over.
- 3. **CARES Act projects:** After a moderated meeting with the commissioners and the Airport's Public Advisory Committee, it was determined that there was interest in carving out approximately \$12 million dollars for solar and hangar development. The remaining funds of the amended 424 would be earmarked for reimbursable Operational and Maintenance expenses.

Interlocal Agreement Update:

The interlocal agreement was sent to the Town of Owls Head on April 21st. I attended a Town of Owls Head selectmen's meeting on June 3rd, and listened to the feedback from the town. Overall there was a general interest in having an agreement in place with the airport, but the selectmen agreed that with the proposed revisions from members of the Town's Airport Committee may not be looked kindly upon by the FAA.

These are exciting times for the County and the Knox County Airport.	Thank you
for your continued support.	

Very truly yours,

Jeremy Shaw Airport Manager

Cape Air Enplanements

YEAR	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
2013	421	397	463	524	506	718	977	1190	810	673	395	340	7,414
2014	312	288	355	396	531	683	870	1157	817	632	363	387	6,791
2015	321	227	393	375	457	599	1064	1167	754	608	439	349	6,753
2016	362	337	399	423	467	678	1160	1271	732	619	402	355	7,205
2017	418	288	385	386	453	597	1176	1241	740	578	454	372	7,088
2018	288	257	332	419	547	739	1014	1136	798	587	403	363	6,883
2019	344	269	384	358	471	658	1057	1155	792	619	418	383	6,908
2020	316	321	164	18	32								

Penobscot Island Air Enplanements

YEAR	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
2013	238	203	257	560	251	725	957	1308	940	873	466	313	7,091
2014	305	221	208	281	504	684	1114	1676	920	723	487	445	7,568
2015	356	161	216	433	579	823	1222	1275	1212	1000	631	410	8,318
2016	448	296	382	570	788	968	1480	2019	1349	1301	985	607	11,193
2017	595	351	446	542	655	1108	1337	1577	971	856	780	619	9,837
2018	465	312	379	477	881	1046	1317	1534	1084	1019	524	514	9.552
2019	512	497	576	572	1125	1044	1847	1808	1320	858	767	475	11,401
2020	728	631	178	130	130								

Aircraft Movements

YEAR	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
2013	N/A	N/A	2265	2201	2887	3987	5158	6503	4015	3806	2590	2017	36,114
2014	1761	1961	1487	2227	3137	4509	5839	6422	4341	2881	2500	2384	40,108
2015	2079	2073	2222	2456	3371	4757	5708	6293	5026	3834	2962	2423	43,562
2016	1648	1416	1370	2366	3643	4934	6511	6922	5365	3889	3410	2976	44,450
2017	2740	2594	1899	2848	3539	4878	6367	6673	4250	4091	3595	3485	46,959
2018	2625	2565	2247	2259	3472	3699	4555	5300	3868	3130	2269	2900	38,889
2019	2242	1253	1930	2061	3674	4031	6761	6518	4776	3445	2765	1829	41,285
2020	837	784	975	1574	2335								