



KNOX COUNTY REGIONAL AIRPORT

MONTHLY REPORT: December 2015

AIRPORT MANAGER

ENPLANEMENTS:

CAPE AIR ENPLANEMENTS: Cape Air's enplanements were down 1% from last December (35 mostly weather cancels compared to 27 last December). Cape Air's 4th quarter numbers were up 1% (1382 to 1386) and their 2015 total was off 1/2%. Weather was the primary driver of enplanement numbers in 2015.

| YEAR | JAN | FEB | MAR | APRIL | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC | TOTAL |
|------|-----|-----|-----|-------|-----|------|------|------|------|-----|-----|-----|-------|
| 2010 | 296 | 307 | 392 | 419 | 462 | 734 | 1135 | 1324 | 880 | 664 | 514 | 425 | 7,552 |
| 2011 | 398 | 352 | 497 | 483 | 457 | 744 | 1127 | 1133 | 941 | 685 | 538 | 487 | 7,842 |
| 2012 | 424 | 448 | 515 | 547 | 563 | 859 | 1139 | 1252 | 940 | 637 | 541 | 391 | 8,256 |
| 2013 | 421 | 397 | 463 | 524 | 506 | 718 | 977 | 1190 | 810 | 673 | 395 | 340 | 7,414 |
| 2014 | 312 | 288 | 355 | 396 | 531 | 683 | 870 | 1157 | 817 | 632 | 363 | 387 | 6,791 |
| 2015 | 321 | 227 | 393 | 375 | 457 | 599 | 1064 | 1167 | 754 | 608 | 439 | 349 | 6,753 |

PENOBSCOT ISLAND AIR ENPLANEMENTS: PIA's enplanements were down nearly 8% from last December, but they were up over 23% during the 4th quarter (1655 up to 2041) and they finished the year up nearly 10%. PIA and Cape Air combined enplanements were up 26% in November (850 up to 1070).

| YEAR | JAN | FEB | MAR | APRIL | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC | TOTAL |
|------|-----|-----|-----|-------|-----|------|------|------|------|------|-----|-----|-------|
| 2010 | 337 | 332 | 422 | 570 | 793 | 660 | 1026 | 1606 | 1095 | 917 | 757 | 508 | 9,023 |
| 2011 | 442 | 308 | 559 | 481 | 428 | 971 | 1513 | 1048 | 914 | 396 | 463 | 400 | 7,923 |
| 2012 | 287 | 204 | 259 | 330 | 466 | 631 | 1099 | 1058 | 783 | 767 | 586 | 310 | 6,780 |
| 2013 | 238 | 203 | 257 | 560 | 251 | 725 | 957 | 1308 | 940 | 873 | 466 | 313 | 7,091 |
| 2014 | 305 | 221 | 208 | 281 | 504 | 684 | 1114 | 1676 | 920 | 723 | 487 | 445 | 7,568 |
| 2015 | 356 | 161 | 216 | 433 | 579 | 823 | 1222 | 1275 | 1212 | 1000 | 631 | 410 | 8,318 |

AIRCRAFT MOVEMENTS: ONLY IFR departures & arrivals. Although December's numbers indicate a 17% decrease from last December, the totals for 2015 indicate a slight increase (4%) over 2014.

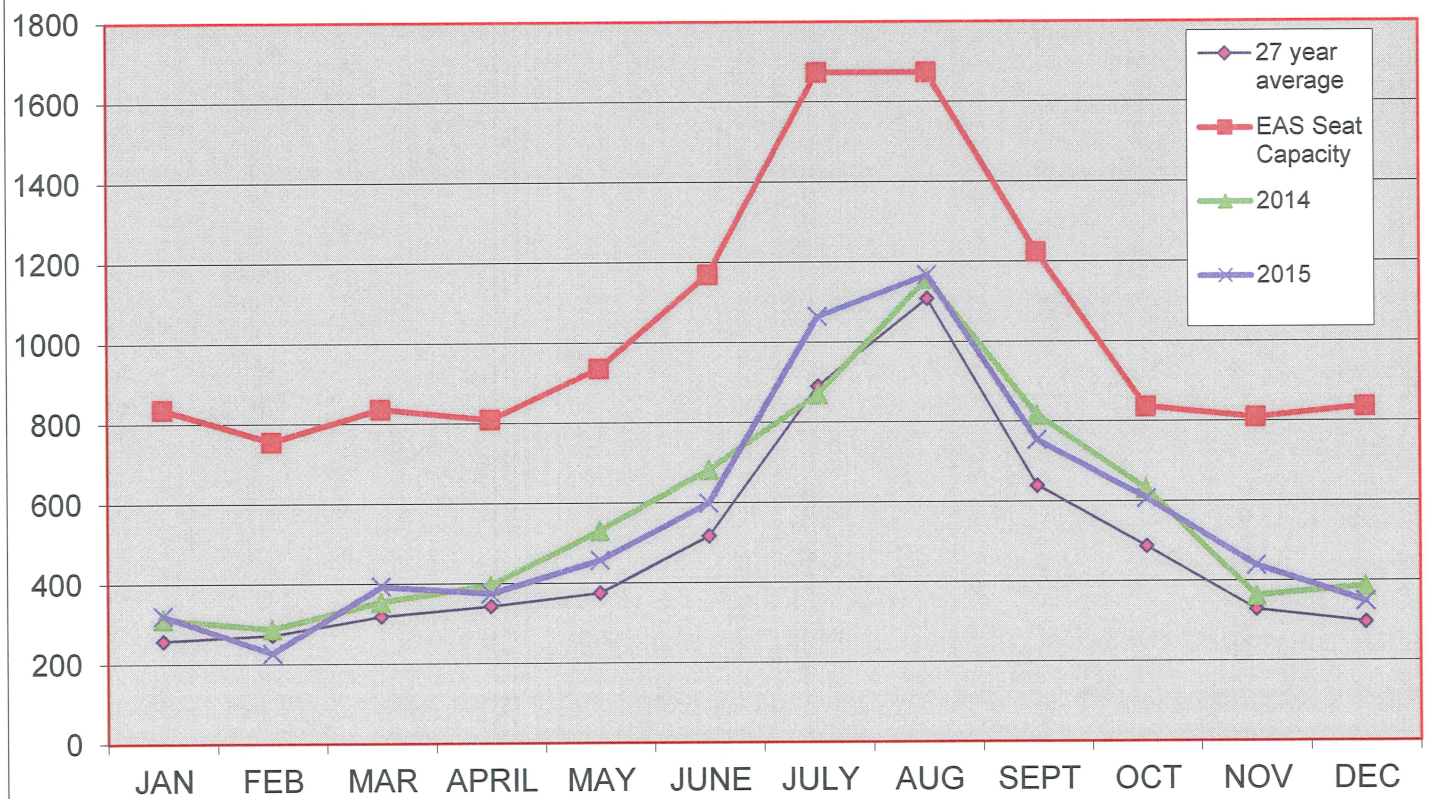
| YEAR | JAN | FEB | MAR | APRIL | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC | TOTAL |
|------|-----|-----|-----|-------|-----|------|------|------|------|-----|-----|-----|-------|
| 2010 | 344 | 315 | 378 | 448 | 576 | 756 | 1234 | 1525 | 794 | 462 | 349 | 285 | 7,466 |
| 2011 | 261 | 246 | 323 | 301 | 439 | 592 | 891 | 1098 | 603 | 467 | 353 | 310 | 5,884 |
| 2012 | 306 | 291 | 329 | 290 | 421 | 531 | 815 | 1027 | 628 | 462 | 301 | 259 | 5,660 |
| 2013 | 273 | 226 | 269 | 313 | 420 | 535 | 903 | 1022 | 566 | 449 | 333 | 290 | 5,599 |
| 2014 | 264 | 224 | 262 | 319 | 469 | 585 | 872 | 1020 | 638 | 451 | 307 | 332 | 5,743 |
| 2015 | 266 | 202 | 305 | 281 | 465 | 653 | 996 | 1088 | 687 | 441 | 331 | 275 | 5,990 |

TOTALS BASED ON RADIO TRAFFIC: The radio recording program allows us to estimate total airport traffic, based on an average number of calls per takeoff, landing and ground movements. Adjusting these algorithms to coincide with other tools used in the industry to estimate total airport traffic, has yielded the data below. I am more confident in this data than any of the previous methods. The December data showed a slight increase (1 ½ %) over last December. The totals for 2015 echo the totals indicated by the IFR movements data above. All the data indicates modest, but steady increase in airport activities since 2008, of 5 to 9% annually.

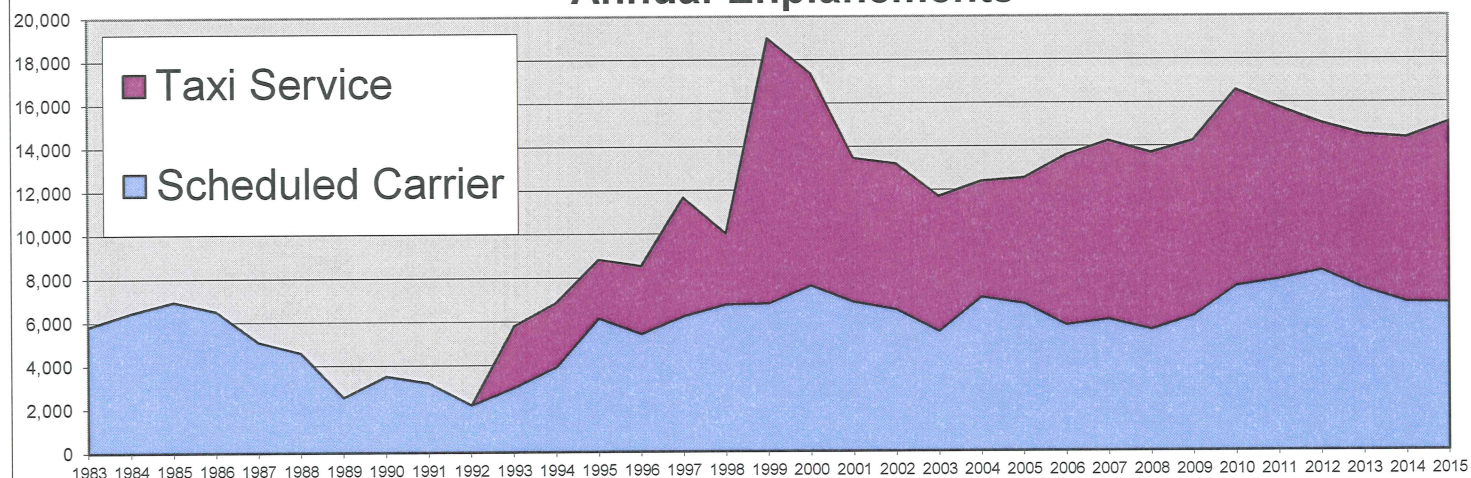
| YEAR | JAN | FEB | MAR | APRIL | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC | TOTAL |
|------|------|------|------|-------|------|------|------|------|------|------|------|------|--------|
| 2013 | N/A | N/A | 2265 | 2201 | 2887 | 3987 | 5158 | 6503 | 4015 | 3806 | 2590 | 2017 | 36,114 |
| 2014 | 1761 | 1961 | 1487 | 2227 | 3137 | 4509 | 5839 | 6422 | 4341 | 2881 | 2500 | 2384 | 40,108 |
| 2015 | 2079 | 2073 | 2222 | 2456 | 3371 | 4757 | 5708 | 6293 | 5026 | 3834 | 2962 | 2423 | 43,562 |

Projects: See Stantec's report for project comments/notes.

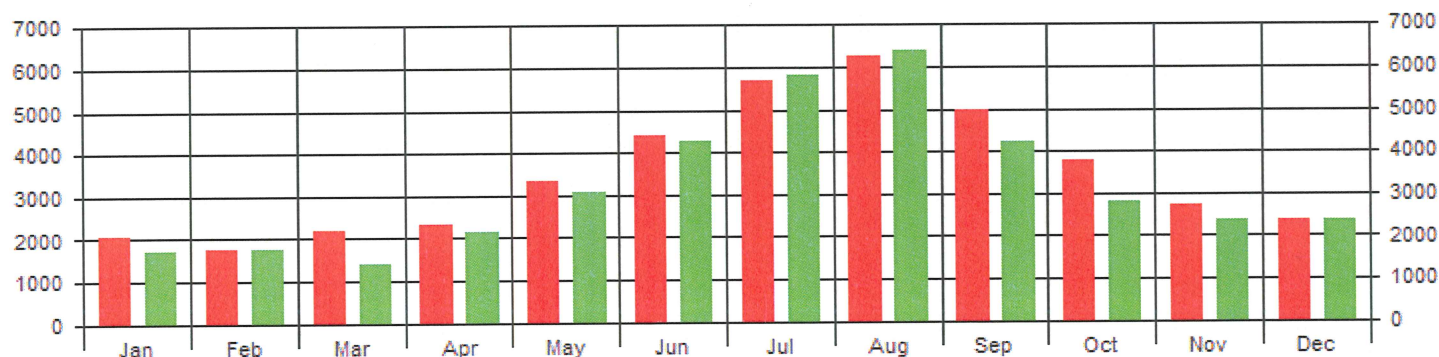
Scheduled Carrier Enplanements



Annual Enplanements

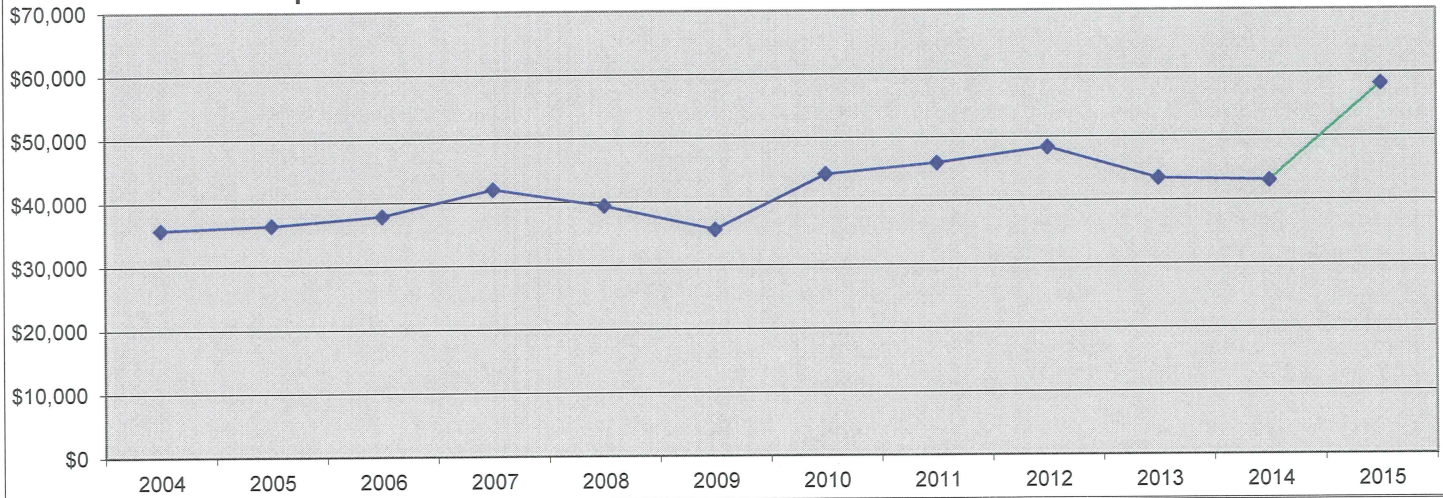


Estimated Airfield Operations per Month 2015 and 2014

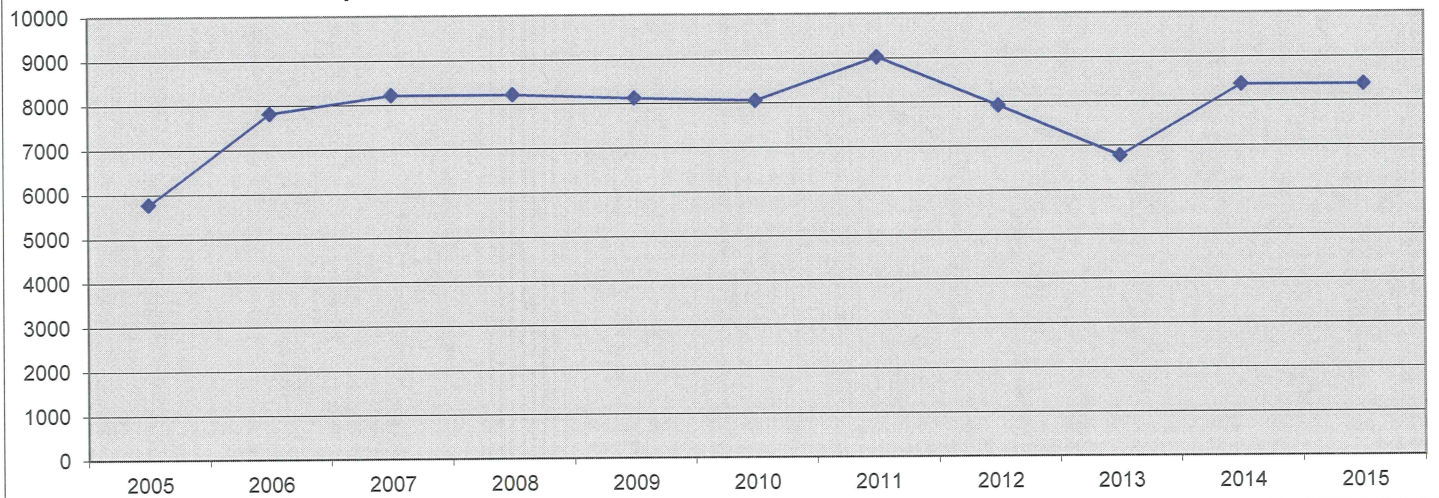


2015 (Red) = 43,562 2014 (Green) = 40,260

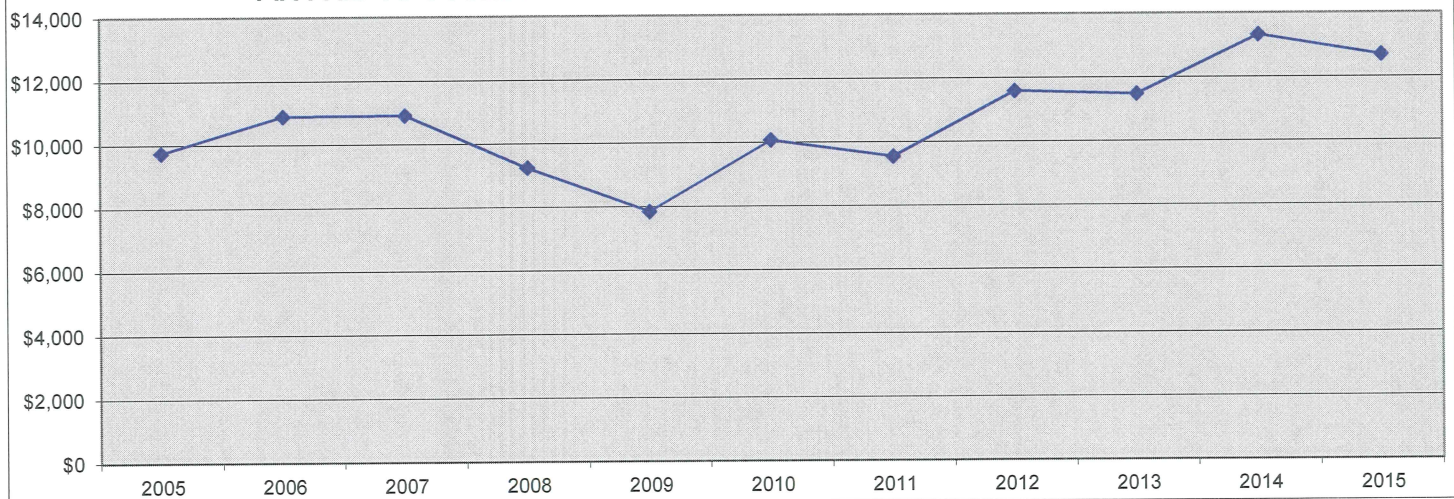
Airport's Revenue from Scheduled Service



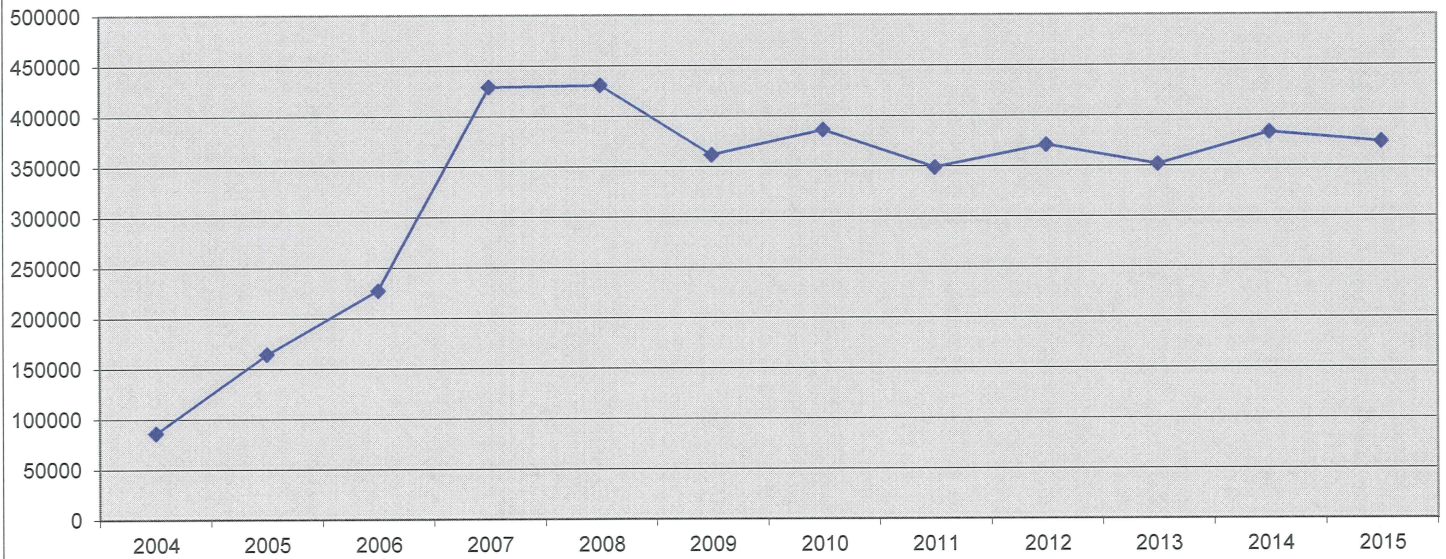
PIA Enplanements



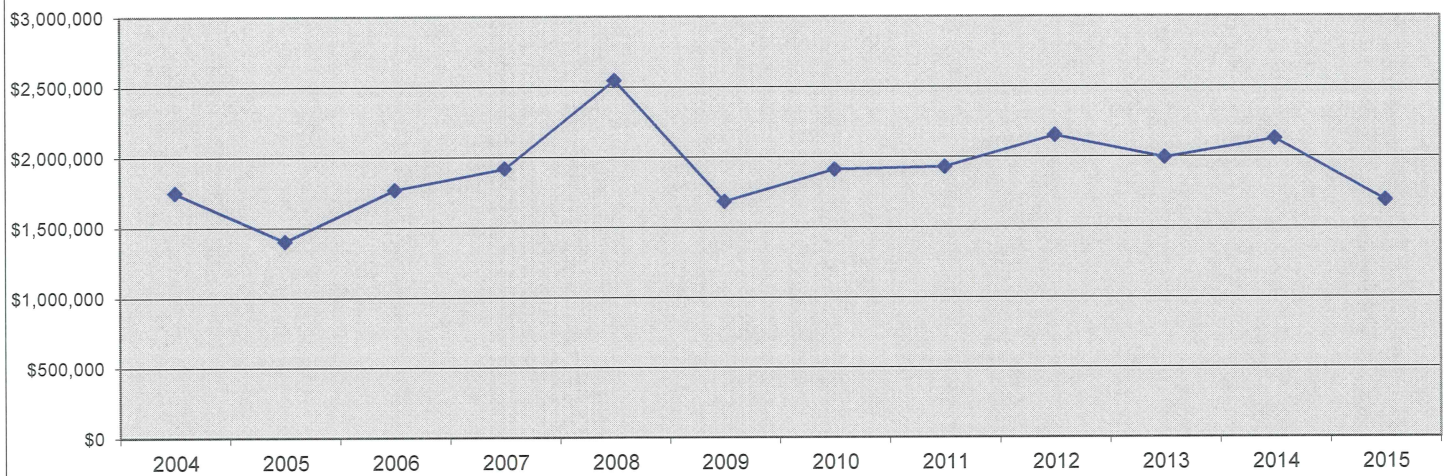
PIA PAID TO COUNTY



Downeast Air Fuel Sales

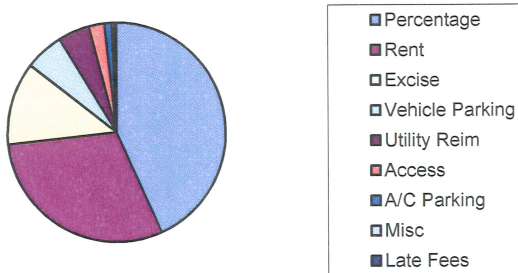


Downeast Air Gross Sales

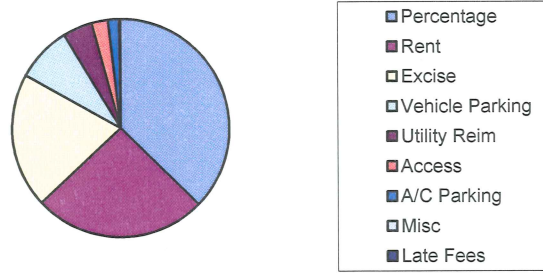


Note: Even though the quantity of fuel sold is relatively level the decrease in gross sales (and therefore airport's revenue down from \$29K to \$18K) is directly related to the lower fuel cost/revenue per gallon on top of bad weather in early 2015 and a closed primary runway the end of 2015.

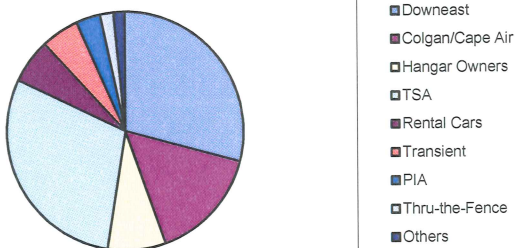
Revenue by Type 2008



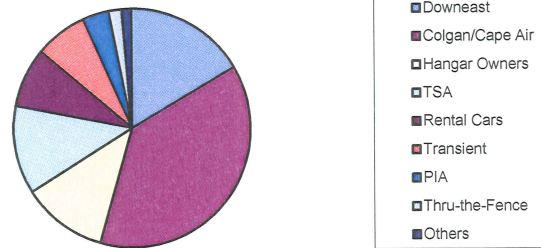
Revenue by Type 2015



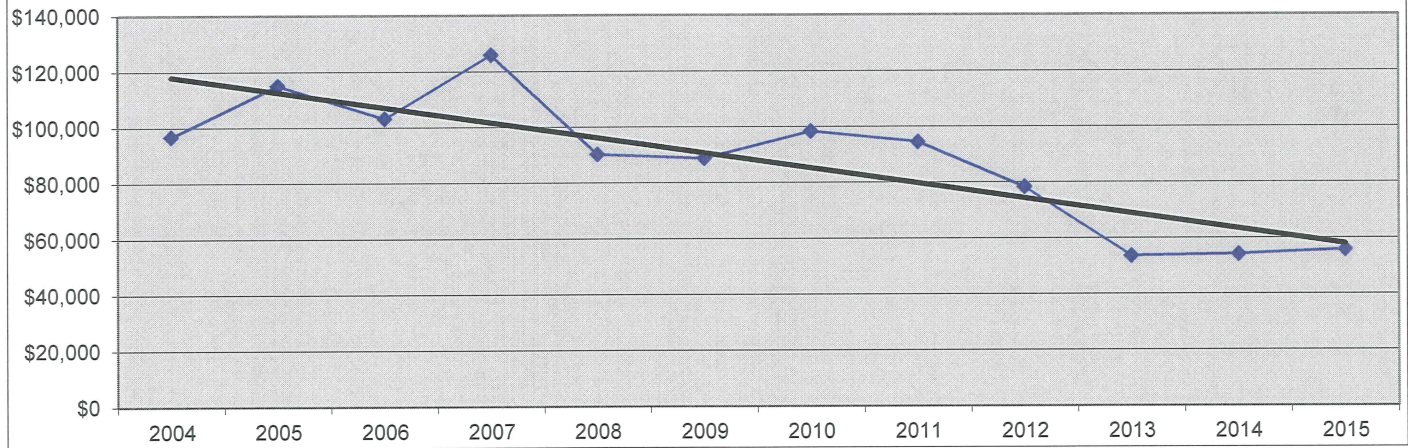
Revenue by Organization 2008



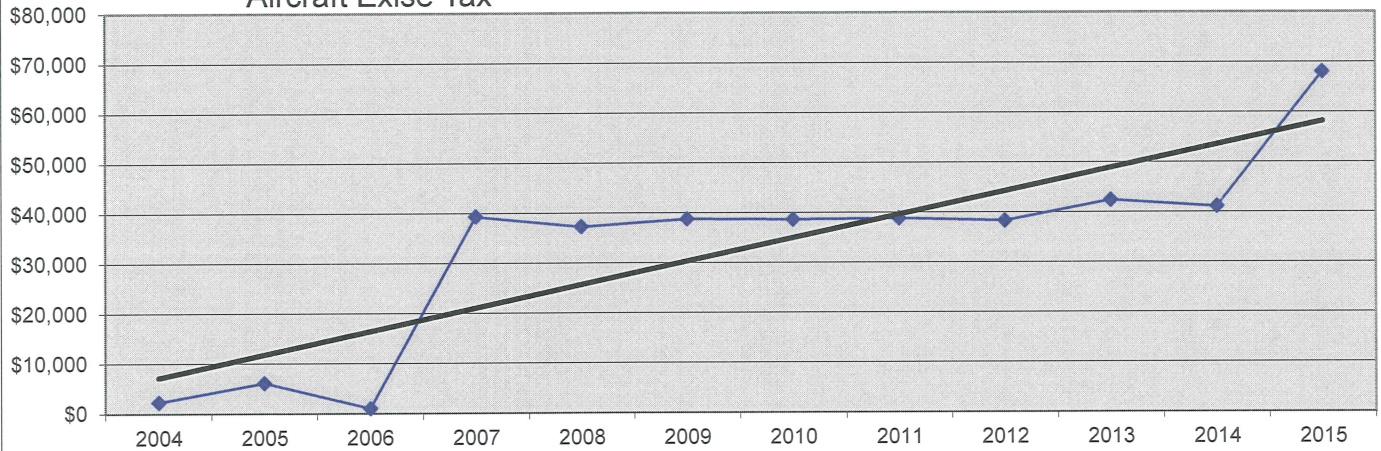
Revenue by Organization 2015



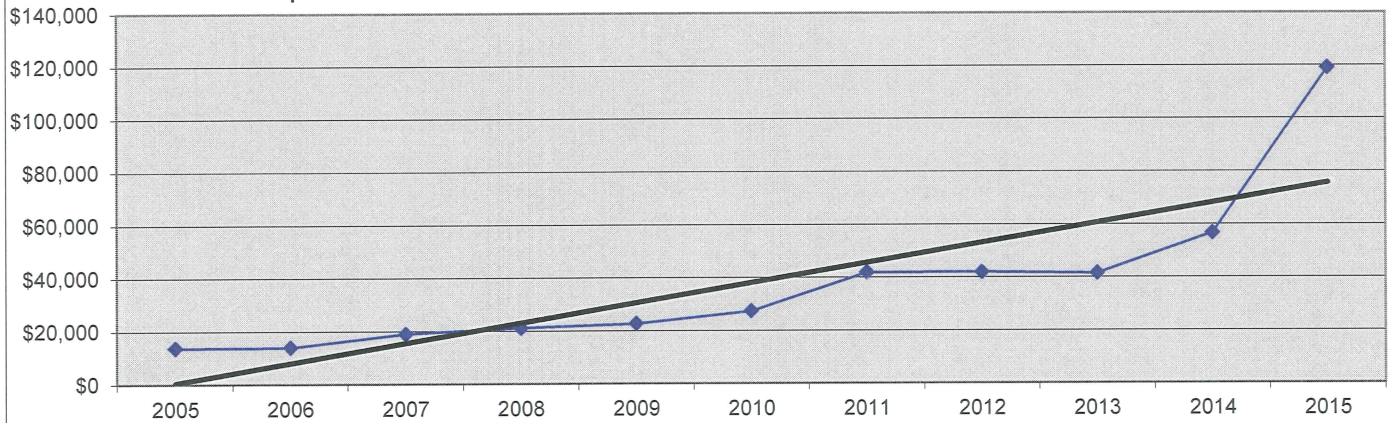
TSA



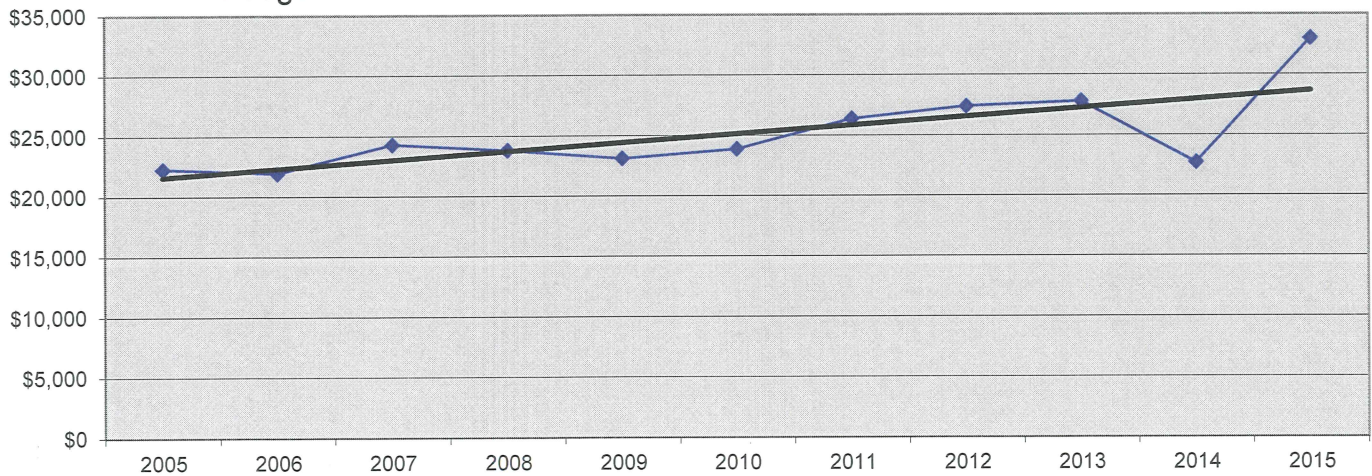
Aircraft Excise Tax



Cape Air Rent



Budget Car Rental



Total Airport Revenues - Costs

