

FARMERSVILLE ECONOMIC DEVELOPMENT CORPORATION

Regular Agenda

6:30

August 19th, 2021

City Hall Council Chambers

205 S. Main

Farmersville, TX 75442

WATCH THE LIVE BROADCAST

This meeting will be broadcast live through the City's website and by telephone. Members of the public who wish to watch this meeting, and not speak or participate in the discussion, may watch the live broadcast by

1. Going to the City's website;
2. Clicking on "GOVERNMENT";
3. Clicking on "AGENDAS AND MINUTES";
4. Clicking on the "[click here](#)" link that is located to the right of "LIVE STREAMING."

I. PRELIMINARY MATTERS

- Call to order and roll call.
- Announcements

ELECTION OF OFFICERS

- Elect President
- Elect Vice President
- Secretary

II. PUBLIC COMMENT ON AGENDA ITEMS (FOR NON-PUBLIC HEARING AGENDA ITEM)

If you wish to address the Farmersville Economic Development Board 4A on a posted item on this agenda, please fill out a "Speaker Sign-Up" card and present it to the City Staff before the meeting begins. Pursuant to Section 551.007 of the Texas Government Code, any person wishing to address the Farmersville Economic Development Board 4A for items listed as public hearings will be recognized when the public hearing is opened. Speakers wishing to address the Farmersville Economic Development Board 4A regarding any non-public hearing item on this agenda shall have a time limit of three (3) minutes per speaker, per agenda item. The Chair may reduce the speaker time limit uniformly to accommodate the number of speakers or improve meeting efficiency.

III. CONSENT AGENDA

Items in the Consent Agenda consist of non-controversial or "housekeeping" items required by law. Board members may request prior to a motion and vote on the Consent Agenda that one or more items be withdrawn from the Consent Agenda and considered individually. Following approval of the Consent Agenda, excepting the items requested to be removed, the Farmersville Economic Development Board will consider and act on each item so withdrawn individually.

- A. Meeting Minutes for June 17th, 2021
- B. EDC Financial Report July 2021.

PUBLIC HEARING

- A. Consider, discuss and act upon Fiscal year 2021-2022 proposed budget to allow proponents and opponents of the proposed budget to present their views
- B. Consider, discuss and act upon adopting and approving Fiscal Year Proposed 2021-2022 Budget.

IV. REGULAR AGENDA

- A. Consider, discuss and act upon Parking at West Water Tower on Tedford Drive and Welch Drive. Mr. White to provide update
- B. Consider, discuss and act upon future EDC Training.
- C. Consider, discuss and act upon items for payment.

V. REQUESTS TO BE PLACED ON FUTURE AGENDAS

VI. ADJOURNMENT

- No action may be taken on comments received under "Recognition of Visitors".
- The Board may vote *and/or* act upon each of the items listed in the Agenda.

The Farmersville Economic Development Board (4A) reserves the right to adjourn into Executive Session at any time during the course of this meeting to discuss any matters listed on the agenda, as authorized by the Texas Government Code, including, but not limited to, Sections 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property), 551.073 (Deliberations about Gifts and Donations), 551.074 (Personnel Matters), 551.076 (Deliberations about Security Devices), 551.087 (Economic Development), 418.175-183 (Deliberations about Homeland Security Issues,) and as authorized by the Texas Tax Code, including, but not limited to, Section 321.3022 (Sales Tax Information)

Persons with disabilities who plan to attend this meeting and who may need assistance should contact the City Secretary at 972- 782-6151 or Fax 972-782-6604 at least two (2) working days prior to the meeting so that appropriate arrangements can be made. Handicap Parking is available in the front and rear parking lot of the building.

I, the undersigned authority, do hereby certify that this Notice of Meeting was posted in the regular posting place of the City Hall building for Farmersville, Texas, in a place and manner convenient and readily accessible to the general public at all times, and said notice was posted August 16th, 2021, by 5:00 P.M. and remained so posted continuously at least 72 hours preceding the scheduled time of said meeting.



Daphne Hamlin
4A EDC Liaison

Agenda Section	Preliminary Matters
Section Number	
Subject	<u>Election of Officers</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19, 2021
Attachment(s)	
Related Link(s)	
Consideration and Discussion	Appoint officers – Approve or Deny
Action	<ul style="list-style-type: none"> • Motion/second/vote <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Approve with Updates <input type="checkbox"/> Disapprove • Motion/second/vote to continue to a later date. _____ <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Disapprove • Move item to another agenda. _____ • No motion, no action

Agenda Section	Consent Agenda
Section Number	A.
Subject	<u>Meeting minutes June 17th, 2021</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19, 2021
Attachment(s)	Meeting minutes
Related Link(s)	
Consideration and Discussion	Approve or Deny
Action	<ul style="list-style-type: none"> • Motion/second/vote <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Approve with Updates <input type="checkbox"/> Disapprove • Motion/second/vote to continue to a later date. _____ <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Disapprove • Move item to another agenda. _____ • No motion, no action



**CITY OF FARMERSVILLE
FARMERSVILLE ECONOMIC DEVELOPMENT CORPORATION MINUTES
July 15th, 2021, 6:30 P.M.
COUNCIL CHAMBERS, CITY HALL
205 S. Main Street
Farmersville, TX 75442**

CALL TO ORDER

The Farmersville EDC met in regular session on July 15th, 2021, at 6:30 p.m. in the City Hall Council Chambers with the following board members present: Matt Crowder, Jason Lane, and Randy Rice. Absent Elise Bobitt and Robbie Tedford.

RECOGNITION OF CITIZENS AND VISITORS

Special guest recognized Audrey Rubadue City Staff and Councilman Terry Williams.

CONSENT AGENDA:

CONSIDER, DISCUSS AND ACT UPON MEETING MINUTES FOR JUNE 17TH, 2021

- Motion to approve meeting minutes as submitted for June 17th, 2021 made by Mr. Rice
- Second by Mr. Crowder
- Motion passed unanimously.

CONSIDER, DISCUSS AND ACT UPON FINANCIAL STATEMENTS FOR JUNE 2021

- Motion to approve financials as submitted for June 2021 made by Mr. Crowder
- Second by Mr. Rice
- Motion passed unanimously.

REGULAR AGENDA:

CONSIDER, DISCUSS AND ACT UPON EDC BOARD TRAINING FROM MR. LAST

- Mr. Last began with his presentation with "Ramping up Your Economic Development Program"
- Topics to Cover: Organizational structures, coordination of Allies, Establishing a direction, Administration of an EDO, Existing business support, resource development, marketing and promotion, and incentives

- Formal Definition of Economic Development: The process of influencing and economic well-being of a jurisdiction through.
 - Creation or enhancement of employment opportunities
 - Increasing the economic base
 - Providing the goods and services desired by the stakeholder of the jurisdiction
- Mr. Last gave common acronyms we need to be familiar with, (attached)
- One thing this board needs to get clear on is what is your primary purpose. Whether it is to increase employment opportunities/increase sales tax/provide goods and services/community enhancement/infrastructure.
- Infrastructure is a real common item with 4A to help fund and existing business support.
- Mr. Lane stated the quantity and quality of jobs/property tax/ is important. I don't feel we do as much as we should do, we can do more. We do some items such as façade grants.
- Mr. Crowder stated he feel the boards' purpose is sales tax and property tax to generate funds to help support projects on what we need to do. The gap we need to fill is supporting existing businesses. Figure out how we start framing up to draw people to the city.
- Mr. Lane stated feels we need to start partnering with Schools, Collin College. We have opportunities there.
- Mr. Last stated you need these allies before you start any projects. Might think about what your purposes and goals are.
- Municipal Department: director of ED reports to the City Manager.
- Type A Economic Development Board Uses: Restricted, mostly primary jobs. Pros to ED Board is autonomy and confidentiality. Most Cities go to the ED board to help with infrastructure cost.
- Municipal Development District (MDD) can receive funds from the ETJ as well. They have broader programs.
- Mr. Crowder asked is there a situation where there is only MDD.
- Mr. Last stated they are new and rare, but they are increasing. Migration from EDC to MDD.
- Mr. Crowder stated we have a big ETJ. Maybe something to think about down the road.
- Mr. Last stated the legislation has changed the law regarding annexation. Some Cities have made agreements with businesses in the ETJ to annex into the city.
- Mr. Last stated you can change ED by an election that A can do B projects. Lots of options available.
- Mr. Crowder asked what is the preferred organization that a business would go to Either EDC or CDC. How do you streamline what we do and make it more effective? We struggle at what we do on EDC or CDC. Does a MDD make it more streamline.

- Mr. Last stated you want to make sure you don't lose focus. This is a whole lot to do when you start combining.
- Mr. Last stated he keeps a link on his website of all the statues.
- Mr. Lane asked if you have a bed and breakfast does it fall in line as a hotel and collect hotel tax.
- Mr. Last stated there is a lot of guidelines to go thru. Typically, EDC is not over the Hotel Tax, City takes care of that.
- Mr. Last stated typically businesses go thru EDC to communicate with the County, Chamber, etc. Need to have county commissioner or judge come and talk about tax incentives. There are benefits for them to do this.
- Mr. Last talked about adopting plans. Comprehensive Plant, EDO Strategic Plan – more detailed analysis / research, 3–8-year horizon. EDO Action Plan – 1-to-3-year horizon, what do we do next? EDO Work Plan – Implementation of fiscal year project. My recommendation for this board is to develop Mission, Goals, and objectives. Mission is the purpose of an organization. Goal - an entity would like to achieve. Should be clear and concise and are reached through accomplishment of objectives. Objective- identifies actions necessary to accomplish the goals. Typically, more detailed as to target, timing, ability to finish. Objectives should be realistic and obtainable, something you can complete. I have examples of mission statements on my website
- Example of Objectives – Develop a website – Develop a Site and Buildings Summary. Then take the objectives and establish a progress report.
- Talked about board administration: Appointments: need diversity in age, education, race, skills, training. Roles and Responsibilities, direction, policies, etc. Have a agenda development on my website. Staffing, director manages the day-to-day operation of the EDO. Administrative Secretary manages the administrative functions, BRE Specialist, focuses on engaging the existing business community. Marketing Specialist, programs to market the jurisdiction represented by the EDO. Need to establish roles and responsibilities when staff develops.
- There are a lot of policies the board should adopt. Public Fund investment policy, ethics policy, conflict of interest, code of conduct policy, finance management, confidentiality policy, operating guidelines, whistleblower. This list you are not ready for yet.
- Reporting- typically the Director reports to the board, Board reports to council.
- Business Retention and Expansion programs. Need a list of major employers use for communication, post to your website. Need a shopping and dining guide.
- Resources that you will need: website to me is the most important tool, available real estate, mapping, sewer maps etc. Demographics is important to the website. List taxes/school districts of surrounding Cities as well. Housing very few EDO address housing availabilities. List all different types of business, Data on utilities all the details. The profile EDC already has you may need to just update.
- Mr. Lane asked on the census info the 2020 numbers will be out next year. The council of government's has good population estimates. Would it be better to use

that data? Mr. Last stated the key is keeping it consistent but keep it up to date. I receive all my information from several websites. Just as long as it is consistent.

- Any mapping you can provide is a good tool and information
- Some of the conduits that are out there though you may not be ready yet. But attend closer to where you are at it is better instead of traveling outside your territory
- Mr. Lane stated a couple items very interesting to me. The project report it breaks it down into bite size pieces. We are struggling with data.
- Copy of presentation attached. (Exhibit A)

CONSIDER, DISCUSS AND ACT UPON PARKING AT WEST WATER TOWER ON TEDFORD DRIVE AND WELCH DRIVE

- Mr. White discussed people in the area are upset with traffic and parking near Welch Drive. Truck trailers are parking along the street. Now that the city has more residential traffic not commercial in this area. My thought is there is some land available around the west water tower. The driveway up to the tower could provide parking. If this board would invest in concrete in this area for parking and lease out to the companies in the area for parking. Might be something this board may be interested in.
- Mr. Lane asked if there are any numbers on this.
- Mr. White stated just wanted to see if this board is interested before I ran any numbers.
- Mr. Rice stated he is interested in looking at the numbers.
- Mr. Crowder stated he is interested in reviewing
- Mr. Lane not opposed to looking into the parking idea.

BUDGET WORKSHOP

- Motion made by Mr. Crowder to submit budget for approval.
- Second, by Mr. Rice
- All in favor

REQUEST TO BE PLACED ON FUTURE AGENDAS

Discuss future training

Update Water tower parking

Feedback on budget from Council

ADJOURNMENT

Mr. Lane adjourned the meeting at 8:34 p.m.


ATTEST:

APPROVE:

Randy Rice, Secretary

Jason Lane, Chairman

Agenda Section	Consent Agenda
Section Number	B.
Subject	<u>Consider, discuss, and act upon July 2021 Budget Report</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19, 2021
Attachment(s)	July 2021 Budget Report
Related Link(s)	
Consideration and Discussion	Approve or Deny
Action	<ul style="list-style-type: none"> • Motion/second/vote <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Approve with Updates <input type="checkbox"/> Disapprove • Motion/second/vote to continue to a later date. _____ <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Disapprove • Move item to another agenda. _____ • No motion, no action



Farmersville Economic Development Corp 4A
July 2021
Financial Budget Report

Daphne Hamlin
d.hamlin@farmersvilletx.com

Farmersville Economic Development Corp 4A

July 2021

Statement Balance 7-01-2021	\$166,572.06
Deposits:	
Sales Tax:	\$26,786.68
Cking Int .30%	\$47.03
Loan repayment	\$2,622.04
Cleared Checks	
Transfer to now account	
Statement balance 08-01-2021	\$196,027.81

Outstanding Transactions

Sales Tax
Transfer to Texpool
CD Interest
Outstanding checks

Balance 8-4-2021	\$196,027.81
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FY 2020	October	November	December	January	February	March	April	May	June	July	August	September	YTD
Beginning Bank Balance													
Deposits	\$253,314.84	\$276,467.67	\$274,628.59	\$298,994.48	\$326,680.83	\$360,411.94	\$80,659.23	\$103,044.20	\$137,509.35	\$166,572.06			
Sales Tax Collections	\$23,155.40	\$23,952.55	\$21,670.69	\$24,605.43	\$31,029.18	\$24,922.34	\$19,737.70	\$34,656.02	\$26,402.33	\$26,786.68			\$256,918.32
Interest Income	\$68.39	\$71.08	\$73.16	\$81.57	\$79.89	\$75.51	\$25.23	\$32.09	\$38.34	\$47.03			\$592.29
Now Account Interest	\$65.60	\$63.51	\$65.64	\$65.65	\$59.32	\$286.48	\$91.69	\$921.87	\$892.58	\$922.80			\$4,235.14
Loan Repayment	\$2,622.04	\$2,622.04	\$2,622.04	\$2,622.04	\$2,622.04	\$2,622.04	\$2,622.04	\$2,622.04	\$2,622.04	\$2,622.04			\$26,220.40
Transfer to now account						\$(300,000.00)							
Transfer to Texpool													
Texpool Interest	\$121.50	\$108.42	\$62.78	\$72.18	\$35.41	\$13.66	0.78	\$0.62	\$0.73				\$436.08
CD Investment	\$377.08			\$377.31		\$127.40							\$881.79
Total Revenue	\$ 279,537.75	\$ 303,113.34	\$ 298,994.48	\$ 326,680.83	\$ 360,411.94	\$ 88,159.23	\$ 103,044.20	\$ 140,354.35	\$ 166,572.06	\$ 196,027.81	\$ -	\$ -	\$ 289,284.02
Expenses:													
Administration Expenses													
Administration	\$1,000.00												\$ -
Meeting Expenses	\$1,000.00												\$570.08
Dues/School/Travel	\$5,200.00												\$ -
TEX 21	\$2,500.00												\$2,500.00
Office Supplies	\$200.00	\$194.72											\$194.72
Legal Service	\$2,500.00												\$ -
Total Administration	\$12,400.00												\$ -
Marketing/promotion Expenses													
Marketing/Promotion	\$8,000.00												\$ -
Expenses/Advertising	\$6,000.00												\$ -
Website update	\$1,500.00												\$ -
EDC Round Table	\$500.00												\$ -
Rotary Sponsorship	\$1,000.00												\$ -
Chamber Sponsorship	\$500.00												\$ -
Small Business	\$500.00												\$ -
Entrepreneurship Conf	\$500.00												\$ -
Collin College Sponsorship	\$7,500.00					\$7,500.00							\$ -
Total Expeditures	\$37,400.00	\$194.72	\$ -	\$ -	\$ -	\$7,500.00	\$7,500.00	\$1,000.00	\$ -	\$ -	\$ -	\$ -	\$7,500.00
Directive Business Incentives													
Educ Action Plan	\$20,000.00												\$ -
Collin College Road	\$244,000.00							\$1,845.00					\$1,845.00
Facade Grant Program	\$50,000.00	\$25,000.00											\$25,000.00
Expense Prior Year	\$3,290.00	\$3,290.00											\$3,290.00
Total Development Cost	\$314,000.00	\$28,290.00	\$ -	\$ -	\$ -	\$7,500.00	\$ -	\$2,845.00	\$ -	\$ -	\$ -	\$ -	\$30,135.00
Total Expenditures	\$351,400.00	\$28,290.00	\$ -	\$ -	\$ -	\$7,500.00	\$ -	\$2,845.00	\$ -	\$ -	\$ -	\$ -	\$41,899.80
Revenue vs Expenditures	(\$67,436)												
From Reserves	\$214,710.00												
Total Expenditures	\$3,070.08	\$28,484.72	\$ -	\$ -	\$ -	\$7,500.00	\$ -	\$2,845.00	\$ -	\$ -	\$ -	\$ -	\$41,899.80
Ending Bank Balance	\$276,467.67	\$274,628.62	\$298,994.48	\$326,680.83	\$360,411.94	\$80,659.23	\$103,044.20	\$137,509.35	\$166,572.06	\$196,027.81			
Now Account	\$257,551.52	\$257,615.03	\$257,680.67	\$257,746.32	\$257,805.64	\$1,808,149.65	\$1,809,041.34	\$1,809,963.21	\$1,810,855.79	\$1,811,778.59			
CD Investment	\$250,000.00	\$250,000.00	\$250,000.00	\$250,000.00	\$250,000.00	\$ -	\$ -	\$ -	\$ -	\$ -			
Texpool Balance	\$1,072,099.77	\$1,072,208.19	\$1,072,290.97	\$1,072,363.15	\$1,072,398.56	\$72,412.22	\$72,413.00	\$72,413.62	\$72,414.35	\$72,414.35			
Total Available Funds	\$1,855,118.96	\$1,595,836.81	\$1,621,285.45	\$1,906,790.30	\$1,940,616.14	\$1,961,221.10	\$1,984,498.54	\$2,019,886.18	\$2,049,842.20	\$2,080,220.75	\$ -	\$ -	\$ -

Agenda Section	Public Hearing
Section Number	A.
Subject	<u>Consider, discuss, and act upon Fiscal Year 2021-2022 proposed budget to allow proponents and opponents of the proposed budget to present their views.</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19, 2021
Attachment(s)	Proposed 2021-2022 Budget
Related Link(s)	
Consideration and Discussion	
Action	<ul style="list-style-type: none"> • Open Public Hearing and announce time: • Is there anyone here to speak for the Fiscal Year 2021-2022 proposed budget. • Is there anyone here to speak against the Fiscal Year 2021-2022 proposed budget. • Closed Public Hearing and announce time:

**FARMERSVILLE
ECONOMIC
DEVELOPMENT**

**NOTICE OF
PUBLIC
HEARING TO
CONSIDER
PROPOSED
PROJECTS FOR
FISCAL YEAR
2021-2022**

zens and property owners are hereby notified of their right to appear and be heard on the matter. Opinions, objections and/or comments relative to this matter may be expressed in writing or in person at the hearing.

Notice is hereby given that the 1st public hearing will be held by the Farmersville Economic Development Board 4A in the Council Chambers of City Hall, 205 S. Main, at 6:30 p.m. on August, 19th, 2021, to consider the following proposed projects for fiscal year 2021-2022. **Projects:** Funding Collin College and/or City of Farmersville request as they pertain to the College's Eastern County Campus Roadway, Develop plan and/or invest in infrastructure for future economic development projects.

All interested citi-

Agenda Section	Public Hearing
Section Number	B.
Subject	<u>Consider, discuss, and act upon adopting and approving Fiscal Year 2021-2022 Proposed Budget</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19 th , 2021
Attachment(s)	2021-2022 Proposed Budget
Related Link(s)	
Consideration and Discussion	Approve or deny
Action	<ul style="list-style-type: none"> • Motion/second/vote <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Approve with Updates <input type="checkbox"/> Disapprove • Motion/second/vote to continue to a later date. _____ <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Disapprove • Move item to another agenda. _____ • No motion, no action


Farmersville Economic Development Corp 4A
"Exhibit A"


REVENUE	2020-2021 Budget	2020-2021 Revised Budget	2021-2022 Proposed Budget
Sales Tax	\$ 250,000.00	\$ 250,000.00	\$ 304,800.00
Interest Earned Independent Bank	\$ 100.00	\$ 100.00	\$ 5,200.00
Interest Earned Independent Bank CD	\$ 1,200.00	\$ 1,200.00	
Loan Repayment	\$ 31,464.00	\$ 31,464.00	\$ 7,866.00
Interest Earned Texpool	\$ 1,200.00	\$ 1,200.00	
Total Revenue:	\$283,964.00	\$283,964.00	\$317,866.00
Administration Expenses			
EDC Position			\$ 40,000.00
Administration	\$1,000.00	\$1,000.00	\$1,000.00
Meeting Expenses	\$1,000.00	\$1,000.00	\$1,000.00
Dues/School/Travel	\$5,200.00	\$5,200.00	\$5,200.00
Tex 21	\$2,500.00	\$2,500.00	\$2,500.00
Legal Services	\$2,500.00	\$2,500.00	\$2,500.00
Office Supplies	\$200.00	\$200.00	\$200.00
Total Administration Expenses	\$12,400.00	\$12,400.00	\$52,400.00
Marketing/Sponsorship/Adver.			
Marketing/Promotion Expenses/Adv	\$8,000.00	\$8,000.00	\$8,000.00
Website update	\$6,000.00	\$6,000.00	\$7,500.00
EDC Round Table	\$1,500.00	\$1,500.00	
Chamber Sponsorship	\$1,000.00	\$1,000.00	\$1,000.00
Rotary Sponsorship	\$500.00	\$500.00	\$500.00
Collin College Sponsorship	\$7,500.00	\$7,500.00	\$3,500.00
Small Business Conference	\$500.00	\$500.00	\$500.00
Total Marketing Expenses:	\$25,000.00	\$25,000.00	\$21,000.00
Total Administration and Marketing Expenses	\$37,400.00	\$37,400.00	\$73,400.00
Development			
Collin College Project Electrical Dist (150k)			
Facade Grant Program	\$50,000.00	\$50,000.00	\$40,000.00
Electric Substation Loan (210k)	\$-	\$-	
Planner Land Use Map/thoroughfare map	\$-	\$-	
Impact Fee Study/Road improvement			
EDC Action Plan	\$20,000.00	\$20,000.00	\$30,000.00
Road for Collin College	\$244,000.00	\$244,000.00	\$244,000.00
Total Development Cost:	\$314,000.00	\$314,000.00	\$314,000.00
Business			
Life Line			
Total Business Cost:			
Total Expenditures	\$351,400.00	\$351,400.00	\$387,400.00
Revenue vs. Expenditures	\$(67,436.00)	\$(67,436.00)	\$(69,534.00)
Texpool Balance/Checking Balance	\$ 1,626,742.00		
Funds Available:	\$ 1,559,306.00		

Agenda Section	Regular Agenda
Section Number	A
Subject	<u>Consider, discuss, and act upon parking at the west water tower on Tedford Drive and Welch Drive.</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19 th , 2021
Attachment(s)	
Related Link(s)	
Consideration and Discussion	Approve or deny
Action	<ul style="list-style-type: none"> • Motion/second/vote <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Approve with Updates <input type="checkbox"/> Disapprove • Motion/second/vote to continue to a later date. _____ <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Disapprove • Move item to another agenda. _____ • No motion, no action

Agenda Section	Regular Agenda
Section Number	B
Subject	<u>Consider, discuss, and act upon future EDC Training</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19 th , 2021
Attachment(s)	
Related Link(s)	
Consideration and Discussion	Approve or deny
Action	<ul style="list-style-type: none"> • Motion/second/vote <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Approve with Updates <input type="checkbox"/> Disapprove • Motion/second/vote to continue to a later date. _____ <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Disapprove • Move item to another agenda. _____ • No motion, no action

Agenda Section	Regular Agenda
Section Number	C
Subject	<u>Consider, discuss, and act upon items for payment</u>
To	Farmersville Economic Development Board 4A
From	Daphne Hamlin
Date	August 19 th , 2021
Attachment(s)	ED Best Practices Invoice 077-2021-06-30 and 077-2021-08-11
Related Link(s)	
Consideration and Discussion	Approve or deny
Action	<ul style="list-style-type: none"> • Motion/second/vote <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Approve with Updates <input type="checkbox"/> Disapprove • Motion/second/vote to continue to a later date. _____ <ul style="list-style-type: none"> <input type="checkbox"/> Approve <input type="checkbox"/> Disapprove • Move item to another agenda. _____ • No motion, no action

Date: 2021-08-11		INVOICE # 077-2021-08-11			
		Economic Development and Planning Services			
P.O. #:		Project #:			
To:	Farmersville Economic Development Corp.	Phone:	(214) 801-9349		
Contact:	Jason Lane	Email:	Jll120230@gmail.com		
Title:	Chairman	Copy to:	d.hamlin@farmersvilletx.com		
Address:	205 S. Main Farmersville Texas 75442				
From:	EDP Best Practices, LLC		Vendor #:		
Contact:	Greg Last	Agreement:	March 3, 2021 (Standby Agreement)		
Title:	Chief Executive Officer	Description:	Perform professional economic development and planning services as requested by the Director.		
Address:	4609 Shadycreek Lane Colleyville, TX 76034				
Phone:	(817) 992-6156				
Email:	glast@EDPBestPractices.com				
Additional Services					
Month	Comments	Notes	Hours	Rate	Amt Due
Jul-15	Training: Ramping Up Your ED Efforts	Module	1.00	\$ 400.00	\$ 400.00
	Presentation time	1	2.25	\$ 120.00	\$ 270.00
	Drive time	3	2.50	\$ 60.00	\$ 150.00
<u>Notes</u>	Additional Services - Due This Period				\$ 820.00
1	2 hour presentation, .25 hrs set up / take down time				
2	<u>Text:</u>				
3	<u>Drive Time:</u> 1.5 hrs there, 1 hr back				
Miscellaneous Services:			Subtotal - Due This Period	\$ -	
Project A:			Subtotal - Due This Period	\$ -	
Project B:			Subtotal - Due This Period	\$ -	
Project C:			Subtotal - Due This Period	\$ -	
Additional Services:			Subtotal - Due This Period	\$ 820.00	
GRAND TOTAL - DUE THIS PERIOD				\$ 820.00	
Thank You!					

Date: 2021-06-30		INVOICE # 077-2021-06-30				
Project Name:		Economic Development and Planning Services				
P.O. #:				Project #:		
To:	Farmersville Economic Development Corp.			Phone:	(214) 801-9349	
Contact:	Jason Lane			Email:	Jll120230@gmail.com	
Title:	Chairman			Copy to:	d.hamlin@farmersvilletx.com	
Address:	205 S. Main Farmersville Texas 75442					
From:	EDP Best Practices, LLC			Vendor #:		
Contact:	Greg Last			Agreement:	March 3, 2021	
Title:	Chief Executive Officer			Description:	Provide professional Economic Development and Planning services as requested by the Chairman of the FEDC.	
Address:	4609 Shadycreek Lane Colleyville, TX 76034					
Phone:	(817) 992-6156					
Email:	glast@EDPBestPractices.com					
Additional Services						
Month	Comments	Notes	Hours	Rate	Amt Due	
June	BOD Meeting	1	1.25	\$ 120.00	\$ 150.00	
		2		\$ 120.00	\$ -	
	Drive time	3	2.50	\$ 60.00	\$ 150.00	
Notes	Additional Services - Due This Period					\$ 300.00
1	<u>BOD Meeting</u> : 1 hr meeting + .25 hr set up / take down (NC for meeting prep / follow up time)					
2	<u>Text</u> :					
3	<u>Drive Time</u> :					
Reimbursables:					\$	-
GRAND TOTAL - DUE THIS PERIOD					\$	300.00
Thank You!						