FARMERSVILLE ECONOMIC DEVELOPMENT CORPORATION

February 20th, 2020; 6:30 p.m. City Hall Council Chambers

205 S. Main

Farmersville, Tx 75442

- i. Call to Order
- II. Recognition of Citizens and Visitors
- III. Public Comment

(For Non-Public Hearing Agenda Items)

If you wish to address the Farmersville Economic Development Board 4A on a posted item on this agenda, please fill out a "Speaker Sign-Up" card and present it to the City Staff before the meeting begins. Pursuant to Section 551.007 of the Texas Government Code, any person wishing to address the Farmersville Economic Development Board 4A for items listed as public hearings will be recognized when the public hearing is opened. Speakers wishing to address the Farmersville Economic Development Board 4A regarding any non-public hearing item on this agenda shall have a time limit of three (3) minutes per speaker, per agenda item. The Chair may reduce the speaker time limit uniformly to accommodate the number of speakers or improve meeting efficiency

Business Items for Discussion and Possible Action

- A. Consider, discuss and act upon EDP Best Practices Recommendation
- B. Receive update on Collin County Street Grant
- C. Consider, discuss and act upon local area EDC Coalition
- D. Consider, discuss and act upon website/mission statement/small business development
- E. Consider, discuss and act upon Draft Land Use/Thoroughfare Plan
- **F.** Receive update on Grant loan program for businesses(Mr. Smith)
- G. Consider, discuss and act upon Stetson & Stiletto Standoff
- H. Consider, discuss and act upon Chamber of Commerce Annual Banquet
- Consider, discuss and act upon financial statements for January 2020 and budget amendments.
- J. Consider, discuss and act upon meeting minutes for January 16th, 2020

IV. Reports

A. City Manager Report – Ben White (No Deliberation or Action to be Taken)

- Collin College
- Concrete Facilities
- Food Truck Sales Tax/License
- Tex-21 Texarkana meeting

V. Requests to be Placed on Future Agendas

VI. Adjournment

- No action may be taken on comments received under "Recognition of Visitors".
- The Board may vote and/or act upon each of the items listed in the Agenda.

The Farmersville Economic Development Board (4A) reserves the right to adjourn into Executive Session at any time during the course of this meeting to discuss any matters listed on the agenda, as authorized by the Texas Government Code, including, but not limited to, Sections 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property),551.073 (Deliberations about Gifts and Donations), 551.074 (Personnel Matters), 551.076 (Deliberations about Security Devices), 551.087 (Economic Development), 418.175-183 (Deliberations about Homeland Security Issues,) and as authorized by the Texas Tax Code, including, but not limited to, Section 321.3022 (Sales Tax Information)

Persons with disabilities who plan to attend this meeting and who may need assistance should contact the City Secretary at 972-782-6151 or Fax 972-782-6604 at least two (2) working days prior to the meeting so that appropriate arrangements can be made. Handicap Parking is available in the front and rear parking lot of the building.

I, the undersigned authority, do hereby certify that this Notice of Meeting was posted in the regular posting place of the City Hall building for Farmersville, Texas, in a place and manner convenient and readily accessible to the general public at all times, and said notice was posted February 14th, 2020, by 5:00 P.M. and remained so posted continuously at least 72 hours proceeding the scheduled time of said meeting.

Daphne Hamlin/EDC Liaison

Dopme Hank



TO:

Economic Development Corporation

FROM:

Daphne Hamlin, Finance Director

DATE:

February 20th, 2020

SUBJECT: EDP Best Practices

Consider, discuss and act upon EDP Best Practices Recommendation

Informational item only ACTION:



FROM: Daphne Hamlin, Finance Director

DATE: February 20th, 2020 SUBJECT: Collin County Grant

Receive update on Collin County Street Grant

ACTION: Informational item only



TO:

EDC 4A Board

FROM:

Daphne Hamlin, Finance Director

DATE:

February 20th, 2020

SUBJECT: EDC Coalition

Consider, Discuss and act upon local area EDC Coalition

ACTION: Approve or Deny



TO:

EDC 4A Board

FROM:

Daphne Hamlin, Finance Director

DATE

February 20th, 2020

SUBJECT:

Website update

Discuss website with EDC mission statement/Small Business Development

Action: Possible approval or denial

Economic Development Corporation (4A)

Board Members

Randy Smith Jason Lane Robbie Tedford Diane Piwko Bob Collins

Ex Officio Member: City Manager Ben White

Council Liaison Member: Mike Hurst

City Staff liaison: Daphne Hamlin

d.hamlin@farmersvilletx.com(mailto:d.hamlin@ci.farmersville.tx.us)

The Board meets the Third Thursday of each month at 6:30 P.M. at the City Council Chambers at City Hall, 205 S. Main. Visitors are welcome.

FEDC Budget Fiscal Year 2015-

16(boards and commissions 2/economic development 2/docs/4a 2015 2016 revised budget,pdf)

FEDC Goals and Objectives Fiscal Year 2015-

16(boards and commissions 2/economic development 2/docs/2015 2016 Goals and Projects.pdf)

(error.html)FEDC Business Improvement Grant Application and

Guidelines(boards and commissions 2/economic development 2/docs/FEDC Business Improvement Grant application and guidelines.pdf)

In 1996 Farmersville citizens approved the establishment of the Farmersville Economic Development Corporation (FEDC) to encourage the location of new businesses in the City and to foster the growth of existing local industries and businesses. Economic development goals are set by a local, five-member board appointed by the City Council.

The primary focus of the Board is the expansion of employment opportunities, both in terms of quantity and of quality. A secondary focus is improving the convenience and availability of retail shopping for local and area shoppers. Typically, FEDC project assistance addresses infrastructure and site development issues. However, the FEDC has ample flexibility when developing incentive packages to meet the needs of each specific client and can provide loans, subsidies, job training, and grant application assistance. Criteria used by the FEDC when structuring an incentive package:

- *Types and numbers of jobs and payroll
- *Real and business personal property value added to the tax roll
- *Direct sales tax generated from purchases and sales
- *Community and project investment in infrastructure
- *Projected annual facility budget
- *The impact on the environment that might impair air or water quality or increase noise levels.

| 205 S. Main, Farmersville Texas 75442 | 972-782-6151 | Metro 972-784-6093 | FAX 972-782-6604 | s.green@farmersvilletx.com Hours of Operation Monday - Thursday 7:30-5:30 & Friday 7:30-11:30 Check the Calendar for closures

Designed by Revize(http://www.revize.com) | Login(http://cms2.revize.com:8o/revize/security/index.jsp? webspace=farmersville&filename=/boards_and_commissions_2/economic_development_2/economic_development.php)

O 2017 City of Farmersville, TX



FROM: Daphne Hamlin, Finance Director

DATE: February 20th, 2020

SUBJECT: Draft Land Use/Thoroughfare Plan

Consider, discuss and act upon the Land Use/Thoroughfare Plan

ACTION: Approve or Deny



FROM: Daphne Hamlin, Finance Director

DATE: February 20th, 2020

SUBJECT: Businesses Loan/grant

Receive update on Grant Loan program for businesses

ACTION: No Action informational item only



FROM: Daphne Hamlin, Finance Director

DATE February 20th, 2020

SUBJECT: Stetson & Stiletto

Discuss, discuss and act upon Stetson & Stiletto Standoff

Action: Possible approval or denial

The Collin College Board of Trustees,
District President Dr. Neil Matkin, and the
Collin College Foundation Board of Directors
cordially invite you to the

Stetson & Stiletto Standoff

Saturday, February 29, 2020

New Location:

Collin College Frisco Campus (Preston Ridge) Conference Center 9700 Wade Blvd., Frisco, Texas 75035

Open Bar at 6 p.m. Dinner at 6:30 p.m. Standoff at 7:30 p.m.

Attire:

Collin College blue and/or Texas chic



For sponsorships or tickets, sign up at collin.edu/foundation, email rsvp@collin.edu, or call 972.599.3145



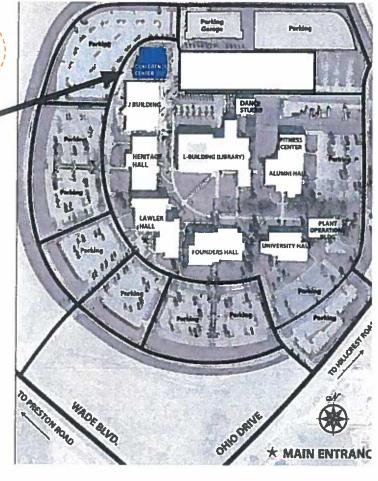
NEW LOCATION!

Frisco Campus Conference Center (Preston Ridge)

9700 Wade Boulevard Frisco, Texas 75035



FOUNDATION



BOARD OF DIRECTORS

Ray Smith
Chair
Farmers Bank & Trust
Mayor of Town Of Prosper

David Downs Vice Cheir AXA Advisors

Tammy McSwain Immediate Past Chair ARTA Travel

Craig Overstreet Secretary Texas Republic Bank Farmersville City Council

Matt Ford Treesurer Encore Wire Corporation

Fired Moses
Trustee Representative
Collin College Board of Trustees
Telecom Electric Supply Company

Rudolph Andrea Andrea Mennen Family Foundation

Milton L. Buschborn Retired, Texas Instruments

Glenn Callison Munech Hardt Kopf & Hard, P.C.

Anita Collins American National Bank

Bill COX Carry Cox Company

Steve Florence

Matt Foster

Vandana Gupta PSK Architects

Scott Johnson Wheelhouse Ventures

John Manganilla

Maher Maso

Dr. H. Neil Matkin District President Collin College

Dr. Raj Menon Collin College Board of Trustees Flat World Design

Fred Montes

Kim Moore Clark Hill Strasburger PLC

Jim Orr Collin College Board of Trustees Res

Kayol Prince Baylor, Scott & White Medical Center Plano Plano City Council

Mary Drummond Roby, Ph.D. Terus Instruments

Sam Satterwhite
Wylle Economic Development Corporation

Shep Stahel Retired, IBM Corporation Keith Wright



January 30, 2020

Farmersville Economic Development Corporation 205 S. Main Street Farmersville, TX 75442

Dear Sir or Madam,

Let me begin with a big **THANK YOU** for supporting the Collin College Foundation in 2019! As a supporter, you can be assured that your kindness made a tremendous difference in the lives of students who desperately needed you.

This year is Collin College's 35th anniversary, and it's definitely a landmark year to be a partner. In fact, two new campuses are slated to open in fall, two more campuses are now under construction, and the first two baccalaureate degrees in Collin College history launched this spring. This is unheard of, and none of these milestones could have happened without the support of our key stakeholders.

The business purpose of this letter is to send the attached gift summary to assist with your tax return preparation, but we couldn't miss the chance to emphasize the significance of your generosity.

On behalf of our students, I can promise you their world—our world—is better off because you made a conscious effort to support them through the Collin College Foundation. **THANK YOU** for supporting higher education, and **THANK YOU** for choosing to share your blessings with students who otherwise would not have the full Collin College experience.

If you have any questions about your enclosed statement or would like any information about the exciting events for 2020, we are here to help at 972.599.3145 or lvasquez@collin.edu.

With gratitude,

Lisa R. Vasquez, APR

Vice President of Advancement

Enc.

Collin County Community College District Foundation, Inc. 2019 Annual Tax Statement

Constituent Name	Date	Amount
Farmersville Economic Development Corporation 205 S. Main Street Farmersville, TX 75442	3/1/2019 3/8/2019	\$7,500.00 \$100.00



FROM: Daphne Hamlin, Finance Director

DATE February 20th, 2020

SUBJECT: Chamber of Commerce Annual Banquet

Discuss, discuss and act upon Chamber of Commerce Annual Banquet

Action: Possible approval or denial

Farmersville Chamber of Commerce 201 South Main Street Farmersville, TX 75442



February 4, 2020

Jason Lane EDC, City of Farmersville

Mr. Lane

The Farmersville Chamber of Commerce Annual Banquet "Books & Bling" is just a few weeks away.

This banquet is our premier celebration and our opportunity to thank our Chamber Members for their support, involvement and generosity. We also welcome our guests and honor those who have been selected to receive prestigious awards. On behalf of the Chamber of Commerce Board of Directors, I cordially invite you to attend our banquet, themed on March 21st at 7pm. This year's event will be held at Clay Potter Auctions.

The Annual Banquet and Trick It Up Bike Ride are our biggest fundraisers and we greatly appreciate your support to make this another great year for the Farmersville Chamber of Commerce. These fundraisers provide opportunities for this Chamber to host better business networking, offer so many good resources and events for Members to expand their acquaintances and referrals. So, we would sincerely appreciate you as sponsor again this year. We have included with this letter our list of varying levels that allow you to sponsor wherever you are most comfortable.

As we enter our 101th year serving this community and our members we, as always, appreciate your sponsorship that will keep us growing. Please don't hesitate to call if we can answer any questions or reserve a table for you at our banquet.

We hope you can come. You can buy admission tickets by visiting our website or calling our office at 972-782-6533.

Lisa Eástman

Farmersville Chamber of Commerce

SAVE THE DATES

CHAMBER OF COMMERCE ANNUAL BANQUET
Saturday, March 21, 2020 at 7pm
TASTE OF FARMERSVILLE – July 11, 2020
CASINO NIGHT – August 8, 2020
TRICK IT UP BIKE RIDE – October 24, 2020

Lisa Eastman - Email: lisa@FarmersvilleChamber.com Lisa Crowder - Email: \crowder@FarmersvilleChamber.com

Website: www.farmersvillechamber.com

Telephone (972) 782-6533

FARMERSVILLE CHAMBER SELECT SPONSOR OPPORTUNITIES - 2020

\$5,000 Event Sponsor

- Includes 12 Months Membership
- Sponsoring All Events
- · Recognition At All Major Events
- . Your logo on a banner posted at every event.
- 4 Comp Tickets to 2020 Banquet, VIP Reserved Table
- · 4 Comp Tickets to 2020 Casino Night, VIP Reserved Table
- 4 Comp Tickets to 2020 Taste of Farmersville
- · 4 Complimentary Bike Ride Event Shirts
- Featured in our Website & eNews / x3
- . Monthly Social Media Shares & Mentions
- . Speaker Opportunity At Any Lunch & Learn
- . Speaker Opportunity At Any Morning Network

\$4,000 Event Sponsor

- Includes 12 Months Membership
- · Sponsor Any One or All Events
- . Recognition At All Major Events
- · Your logo on a large banner
- . Largest Logo on Event Publication
- · Large Table Sign
- · Large Recognition Plaque
- . Large Featured Ad on Our Website
- . Logo at the TOP on our Bike Ride T-shirt
- Speaker Opportunity At Any Lunch & Learn
- . Speaker Opportunity At Any Morning Network
- . Large Ad & Promotion on All Publications
- Featured in our Website with Logo and eNews / x2
- . Monthly Social Media Shares & Mentions
- . 4 Complimentary Bike Ride Event Shirts
- . 6 Comp Tickets To One Event in 2020, VIP Reserved Table

\$3,000 Event Sponsor

- Includes 12 Months Membership
- . Sponsor Up To Four Events / Your Pick · Recognition At All Major Events
- · Your logo on a medium banner
- Medium Logo on Website & Event Publication
- Medium Table Sign
- · Medium Recognition Plaque
- · Medium Featured Ad on Our Website · Medium Logo on our Bike Ride T-shirt
- . Medium Ad & Promotion on All Publications
- . Monthly Social Media Shares & Mentions
- 2 Complimentary Bike Ride Event Shirts
- 5 Comp Tickets To One Event in 2020, VIP Reserved Table

\$2,000 Event Sponsor

- Includes 12 Months Membership.
- · Choose Up To Three Events To Sponsor
- · Your logo on a small banner
- . Small Logo on Website & Event Publication
- Small Table Sign
- . Small Recognition Plaque
- Small Featured Ad on Our Website
- . Small Logo on our Bike Ride T-shirt
- . Small Ad & Promotion on All Publications
- · Social Media Shares & Mentions
- · 2 Complimentary Blke Ride Event Shirts
- · 4 Comp Tickets To One Event in 2020, VIP Reserved Table

\$1,500 Event Sponsor

- · Choose Up To Two Events To Spansar
- Your logo (sized by sponsor level) on all publications
- Ad on Our Website
- . Recognition On Event Banner & Table Tents
- · Recognition Plaque · Logo on Bike Ride Event t-shirts, and All Publications
- Social Media Shares & Mentions
- 1 Complimentary Rike Ride Event Shirts.
- · 2 Complimentary Tickets To One Event in 2020

\$1,000 Event Sponsor

- Choose One Event To Sponsor
- · Your logo (sized by sponsor level) on all publications
- · Recognition Plaque
- · Recognition On Event Banner & Table Tents
- · Business Logo on Website/All Publications
- 2 Complimentary Tickets To 2020 Banquet

\$750 Event Sponsor

- Choose One Event To Sponsor
- · Your logo (sized by sponsor level) on all publications
- Recognition Plaque
- · Recognition On Event Banner & Table Tents
- Business Logo On Publications

\$500 Event Sponsor

- · Choose One Event To Sponsor
- · Your logo (sized by sponsor level) on all publications
- Business Logo On Publications
- · Recognition plaque

\$250 Event Sponsor

- Choose One Event To Sponsor
- · Business Logo On Publications

\$150 Event Sponsor

- Choose One Event To Sponsor
- Business Logo On Publications

CHAMBER EVENTS - 2020

Thursday Morning Network Commerce, Card Swap & Coffee Every Month 4th Thursdays from 8-9am See Our Website or FB For Details

Chamber of Commerce Annual Banquet -BOOTS & BLING --

At Clay Potter Auctions March 21, 2020 at 7pm

Taste of Farmersville More Information in January Casino Night

More Information in January **Bug Tussle Car Tour**

August 22, 2020 from 8-9am

Trick it Up Bike Ride

October 24, 2020 at 9am-3pm

Chamber of Commerce Christmas Parade Theme is "Dr. Seuss Christmas"

December 12, 2020 at 6pm

Chamber Lunch & Learn At Noon See Our Website for Details **Business After Hours** Ribbon Cutting & Grand Openings

Let us know when we can have this at your shop, store, office, restaurant or location-

FARMERSVILLE CHAMBER OF COMMERCE 201 S. Main St.; Farmersville, TX 75442 www.FarmersvilleChamber.com

> Lisa Eastman, Director Lisa@FarmersvilleChamber.com

Lisa Crowder, Director of Special Events Lcrowder@FarmersvilleChamber.com

We make it easy to be a Farmersville Chamber Select Sponsor

- 1. Select (One or More) Sponsor Levels (Tax Deductible)
- 2. Select Event(s) -If Applicable

Annual Chamber Banquet

Taste of Farmersville

Casino Night

Trick It Up Bike Ride

- Chamber Christmas Parade 3. Pay your Sponsor Level (within 60 days in 1-3 payments). This has to be
- paid in full before we can promote you as a sponsor of any event. 4. When your Sponsor Level is paid in full It will become your new anniversary date for your annual dues. If you have remaining months from last year's dues each month will be extended. (Example: If you pay your Sponsor Levels in full today, and you still have six months from last years membership then your next invoice will be due in 18 months.

Annual Business Membership is \$125.00 Annual Individual Membership is \$50

DATE	TOTAL AMOUNT DUE
NAME	
	Check or Credit Card Accepted
COMPANY	Or, an Invoice will be mailed.
	FARMERSVILLE CHAMBER OF COMMERCE
TELEPHONE	201 S. Main Street, Farmersville TX
	(972) 782-6533



It's A
Fundraiser Thing...

Sotherday, March 21, 2020

Banquet Starts At 7pm Advanced Ticket S25 | S30 At The Door

Chamber of Commerce Annual Banquet

SADDLE UP FOR SOME FUN • BBQ DINNER • DANCING • SILENT AND LIVE AUCTIONS • THE CLAY POTTER BAND • PHOTO OPPS • CALF ROPING • DRINKS & DESSERTS • AWARDS AND SO MUCH MORE

SPONSORS

Farmersville Community Development Corp. Tracy's Custom Homes

At Clay Potter Auctions

138 S. Main Street RSVP Tickets & Table Online Farmersville, Texas www.FarmersvilleChamber.co

SECURE OF COMMENTAL SECURITIONS THE SECURITION OF THE SECURITIES.



FROM: Daphne Hamlin, Finance Director

DATE: February 20th, 2020

SUBJECT: Financial Statements

Consider, discuss and act upon financial statements for January 2020

ACTION: Approve or Deny January 2020 financial statements

FARMERSVILLE ECONOMIC DEVELOPMENT CORP 4A JANUARY 2020 FINANCIAL BUDGET REPORT

Farmersville Economic Development Corp 4A January 2020

Statement Balance 1-01-2020

\$102,557.96

Deposits:

 Sales Tax:
 \$25,530.62

 Cking Int .05%
 \$5.04

 CD Interest
 \$530.82

 Loan repayment
 \$2,622.04

Cleared Checks

Statement balance 2-2-2020 \$131,246.48

Outstanding Transactions

Sales Tax

Transfer to Texpool

CD Interest

Oustanding checks 1317 \$(175.00)

Balance 2-6-2020 \$131,071.48

Farmersville Economic Development Corporation Cummulative Income Statement For the 12 Months Ended, September 30, 2020

	FY 2019										0.7			
	Budget	October	November	December	January	February	March	April	May	June	July	August	September	e F
Beginning Bank Balance		\$96,754.53	\$116,025.46	\$75,921.57	\$102,657.96									
Deposits														
Sales Tax Collections	\$206,000.00	\$23,855.68	\$22,820.97	\$24,899.52	\$25,530.62									
Interest Income cking	\$100.00	\$4.17	\$4.65	\$3.65	\$5.04									
Loan Repayment				- No	\$2,622.04									
Transfer to Texpool														
Transfer From Texpool														
Texpool Interest	\$24,000.00	\$1,724.60	\$1,466.99	\$1,468.36	\$1,443.07									
CD Interest Earned	\$13,250.00			\$1,558.22	\$530.82									
Total Revenue	\$243,350.00	\$ 120,614.38	\$ 138,851.08	\$ 102,382.96 \$	\$ 131,246.48	The second second	a Divinotion	\$	#REF1	MREFI	#REF!	#REF!	MREFI	
Expenses:														1
Administration	\$1,000.00													eh.
Meeting Expenses	\$1,000.00													eò
Dues/School/Travel	\$5,200.00	\$2,088.92												\$2,088.92
Office Supplies	\$200.00					90000								ů,
Legal Service	\$2,500.00													46
Marketing/promotion Expenses	enses													oh.
Marketing/Promotion														
Expenses/Advertising	\$11,160.00													J,
Collin College Sponsorship Small Business	\$7,500.00					ē								*
Entrepreneurship Conf	\$500.00													oh.
Tex-21	\$2,500.00	\$2,500.00										No.		\$2,500.00
Farmersville Chamber	\$1,000.00													J.
Farmersville Rotary	\$500.00													e de
Total Expenditures	\$33,060.00	\$4,588.92	3	4			ند	The second second	34			- i		\$4.688.92
Directive Business Incentives														o.
Coffin College Elect Dist (150k)	\$135,000.00													
Planner Land Use Map(\$36k)	\$30,000.00													J
Electrical Substation Loan	\$110,000.00		\$62,929.51										80.00	\$62,929.51
Façade Grant Program	\$50,000.00													4
Total Development Cost	\$325,000.00	4												\$62,929.51
Total Expenditures	\$358,060.00	\$4,588.92	\$62,929,51	di.		4	4		*	3		4		\$67,518.43
Revenue vs Expenditures	(\$114,710)													
From Reserves	\$114,710.00													
Total Expenditures		\$4,588.92	\$62,929.51	J.		-5	4		4	*		*		\$67,518.43
Ending Bank Balance		\$116,025.46	\$75,921.57	\$102,382.96	\$131,246.48									
CD Investment		\$500,000.00	\$500,000.00	\$500,000.00	\$500,000.00									
Texpool Balance		\$1,064,022.22	\$1,065,489.21	\$1,066,957.57	\$1,068,400.64									
Total Available Funds		\$1,680,047.68	\$1,641,410,78	\$1,669,340.53	\$1,699,647.12	*	si,	4	3	٠	٠	*	ú	



Notice Date	January 13, 2020
Account Number	Ending 4668

CITY OF FARMERSVILLE FARMERSVILLE ECONOMIC DEVELOPMENT 205 S MAIN ST FARMERSVILLE TX 75442



AUTOMATIC RENEWAL NOTICE

Maturity Date:

1/24/2020

New Maturity Date:

2/24/2021

Dear CITY OF FARMERSVILLE.

Your Certificate of Deposit will automatically renew as listed above. If you want to make any changes to this certificate, it must be done within 10 days after the maturity date. The interest rate and annual percentage yield that will apply to your account, if renewed, have not yet been determined. At maturity, call us at (972) 784-7070 for the new interest rate and annual percentage yield that will apply to your account if renewed.

Interest will begin to accrue on the business day you deposit noncash items, such as checks, into your account. Interest is calculated by the daily balance method which applies a daily periodic rate to the balance in the account each day. Interest is compounded and will be credited in this account quarterly. The annual percentage yield is based on the assumption that interest will remain in the account until maturity. A withdrawal will reduce earnings.

Early withdrawal penalties may be imposed for withdrawals before maturity. The penalty will equal six months interest on the amount withdrawn. In certain circumstances, a waiver of the early withdrawal penalty may apply.

Your account will automatically renew at maturity and each renewal term will be the same as the original term, beginning on the maturity date. The interest rate will be the same as we offer on new certificate of deposit accounts based on the maturity date which has the same term, minimum balance, and other features as the renewed certificate of deposit account. You will have a grace period of ten calendar days after maturity to withdraw the funds without being charged an early withdrawal penalty. This account will not renew if you withdraw the funds on the maturity date or if we receive notice from you on or before the maturity date of your intention not to renew.

Once renewed, you may not make any deposits until the maturity date. You may make withdrawals of principal from your account before maturity only if we agree at the time you request the withdrawal. Principal withdrawn before maturity is included in the amount subject to an early withdrawal penalty. You may withdraw interest on the date it is credited to the account without a penalty prior to the maturity date.

Sincerely,

Independent Bank



Notice Date	January 24, 2020	,
Account Number	Ending 4668	

CITY OF FARMERSVILLE FARMERSVILLE ECONOMIC DEVELOPMENT 205 S MAIN ST FARMERSVILLE TX 75442



BALANCE	RENEWAL DATE	NEW MATURITY DATE	INTEREST RATE	ANNUAL % YIELD
\$250,000.00	1/24/20	2/24/21	0.6000%	0.60%

Dear CITY OF FARMERSVILLE,

Your Certificate of Deposit will renew as stated above. If you wish to change your certificate, you must do so within 10 days of the renewal date or be subject to penalty.

If you have any questions regarding this notice, please contact your local Independent Bank Branch at (972) 784-7070.

Sincerely,

Independent Bank



FROM: Daphne Hamlin, Finance Director

DATE: February 20th, 2020

SUBJECT: Meeting minutes

Consider, discuss and act upon meeting minutes for January 16th, 2020

ACTION: Approve or Deny January 16th, 2020 meeting minutes



CITY OF FARMERSVILLE FARMERSVILLE ECONOMIC DEVELOPMENT CORPORATION MINUTES JANUARY 16TH, 2020 6:30 P.M. COUNCIL CHAMBERS, CITY HALL 205 S. Main Street

CALLTO ORDER

The Farmersville EDC met in regular session on January 16th, 2020 at 6:30 p.m. in the City Hall Council Chambers with the following board members present: Jason Lane, Diane Piwko, and Randy Smith. Absent Bob Collins and Robbie Tedford Special guest recognized Councilman Mike Hurst, Ben White City Manager, and Daphne Hamlin City Accountant

RECOGNITION OF CITIZENS AND VISITORS

No visitors

PUBLIC COMMENT

No Comments

RECEIVE UPDATE ON COLLIN COLLEGE

Mr. White updated the EDC Board regarding Collin College not a lot of big changes. Construction continues on foundation preparation and utilities. Temporary utilities are installed. DBI continues on engineering for the Farmersville Parkway and Collin Parkway. Bids will go out first quarter 2020. City continues to work on the large customer electrical rates.

RECEIVE UPDATE ON CONCRETE FACILITIES

Reliable Concrete had first test batch. No change with Nelson Brothers. Martin Marietta resubmitted a for permit at their location.

RECEIVE UPDATE REGARDING INFILITRATION ISSUES

Same as last month. Trying to get into a position to do first infiltration project of the year. First project will be from College Street to Houston Street.

RECEIVE UPDATE ON GRANT LOAN PROGRAM FOR BUSINESSES

Table and ask Mr. Smith to bring back to next meeting

CONSIDER, DISCUSS AND ACT UPON FINANCIAL STATEMENTS FOR DECEMBER 2019 AND BUDGET AMENDMENTS

 Motion made by Mrs. Piwko to approve December 2019 financials as submitted, second by Mr. Smith. Motion passed all in favor.

CONSIDER, DISCUSS AND ACT UPON MEETING MINUTES FOR NOVEMBER 21ST 2019 AND DECEMBER 19TH, 2019

- Motion made by Mr. Piwko to approve November 21st 2019 minutes with changes, second by Mr. Smith Motion passed all in favor.
- Motion made by Mrs. Piwko to approve December 19th, 2019 minutes with changes, second by Mr. Smith. Motion passed all in favor.

CITY MANAGER REPORT

Sales tax report quarterly will try to have a report quarterly for the EDC Board.

EDC coalition trying preliminary thought focus on a regional collaboration sharing ideas and thoughts. Helping each other out. The area is generally bounded by McKinney, Greenville, Rockwall and Wylie. This is currently what we are thinking as for our coalition. Cities just along the Highway 380 corridors and matching up with corridors involved in those regions. Mrs. Piwko asked if we will include Blue Ridge. Mr. White stated not at this time, what are we thinking is staying along the corridors I-30, central expressway, US380, State Highway 78, State Highway 205, State Highway 69, also included are transportations that are important to those Cities like Dart, Kansas City Railway, McKinney National Airport, Major Field, Dallas/Garland & Northeastern Railroad, Backlands Railroad. We are currently contacting the larger Cities. A meeting is scheduled for next Thursday with Greg Sims in Greenville, asking if they are interested in being a part of the coalition. In the City of Rockwall I contact Rick Crowley. no response, waiting on return call. Jason Greiner with Wylie EDC will contact Darrel with the City of McKinney to see if he is interested in the coalition. Mr. White stated currently we are contacting the larger Cities just to see if they are interested and establish a border. Mrs. Piwko stated she is concerned on the reasoning why we are not including Blue Ridge. Especially as the outer loop materializes off of this because a corridor will be missing off of this. Mr. White said we can expand but this is a regional area that has to do with infrastructure. At first we thought about going as far north as Blue Ridge and as far south as Sachse. But I suggested we keep it more focused and start with the larger Cities. Mrs. Piwko feels that if a City touches our city limits those Cities need to be included. Mr. Smith feels Blue Ridge will have a mutual interest as well as Farmersville on what will be happening along Highway 78. Mr. White stated this is a group effort this is not just about Farmersville. Mr. White stated that he will go back to the group and suggest to add the smaller Cities but it will be a Core group decision. Main reason to involve Greenville is due to a current development. This will have major impact on our growth. Mr. Lane stated EDC's in Wylie, McKinney, Rockwall, and Greenville are little more mature than we are obviously. Mr. Lane stated if you have those lined up it will be much easier to add the smaller jurisdictions. Mr. Lane stated we

have to start somewhere and this is a big starting area. Mr. White stated the group may only want to add Cities with EDC. Mr. Lane asked Mr. White to keep the EDC Board updated on what is going on.

Collin County Grant project (funding for the Farmersville Parkway) no real changes. Receiving calls from Collin County regarding the Grant. I feel as though they are working it.

Lake Haven still working on phasing in the construction.

Camden Park phase 3 continues. DR Horton will complete phase 3.

Palladium development continues. Palladium is at an end point only thing they are waiting on is an internet connection. Spectrum has laid cable at the corner of Highway 78 and Highway 380 it is in place and working. Fire systems are linked to Spectrum and Palladium will not open until it is connected. Mr. White stated that internet connection is an issue in our area. Mr. Smith asked if the developers are looking at this on the front end of their development. Mr. White stated Palladium has been asking for internet connection for several months. Palladium is very professional and extremely knowledgeable, they know what they are doing. Mr. Smith asked does it need to be incorporated into the City to have internet connections included in permits. Mr. White stated we are going to start discussions on installing internet with new developments. This discussion is going before City Council next meeting. City of Lucas is requesting a proposal for cost and engineering to install fiber into their town. City of Lucas is home rule and have more lead way than we do right now. They are having the same issue we are. In that bid for proposals they listed 12 different provides in the area and none want to install infrastructure.

Mr. White stated TIRZ received their first briefing on broadband and are requesting amendments. I have asked Sandra to contact the City of Celina regarding their fiber ordinance and use their ordinance as a template.

Thourghfare map and land use map is underway. This is very important to the City of Farmersville. We should expect results March/April timeframe. KimelyHorn working on this project. All of the City planning is tied to this project being done and approved. Mr. Smith asked if EDC will have any input since we are paying for it. Mr. White said it will go before EDC for review and comments. Mr. Smith asked maybe if it is so urgent we may not get to have input. Mr. White stated we need to let the engineers do their job. Mr. Smith stated reason I'm asking it seems like the last time we went through this process on the residential subdivision and zoning ordinance which EDC paid for and City Council approved before EDC had the chance to review. Then it came back for a major overhaul. Mr. White stated he will bring it to this body once we get to a point of having something to review. Mr. White stated the inputs I have given KimleyHorn came from EDC, one was regarding the employment centers. Mr. Lane stated the key thing is EDC would like to a have a little time to review before we approve. Mr. Smith stated we need to review before it goes to City Council. Mr. Smith stated EDC should have input

to where we see economic development going. EDC should have input in the beginning and not wait for results. Mr. White stated will not approve until the EDC board has had the time to review. Mrs. Piwko asked maybe a questionnaire should be given to the EDC board to let KimleyHorn know how we feel about growth, point out the critical areas that need input. Mr. White stated if you are willing to pay more for that he will ask. Mr. Smith said what I was hoping is we have input on the front end. Mr. White stated you will have input. Mr. Lane stated Kimley Horn is putting together a rough draft then EDC can review and provide all the input during that phase. Mr. White stated correct, I gave KimleyHorn very basic instructions upfront of what the area was and what we had and they will go out and evaluate. Mr. Smith stated I understand they are professionals. My question is if we relied on professionals there would not be concrete plants going up because it was not zoned for that. The planning wasn't for that whether that was wrong, good, or bad it was not planned for. I'm just saying we as a board have some consensus were we want to go with this instead of paying for something that is going to seat in a desk then pull it out when you need to change something. At the same time the zoning previously, if I recall the candy kitchen nothing was incorporated in that in the zoning to facilitate a meeting facility. Mr. White said there was not a concept of that at that time. Mr. Smith maybe we need to think outside of the envelope. Mr. White stated we go through this every 5 years. Mr. White stated EDC will have a chance for input we just need to give KimleyHorn a chance to go through it with their professional approach. Mr. Smith asked is this the same professional approach that was worked on previously. The last time EDC paid for one we received results that were acceptable until we actually tried to use it, then it was determined we had to amend it to change and recreate a zoning. Mr. White stated exactly but it went before boards and we had the opportunity to make changes and nobody did. Mr. White stated he feel as though the board will be happy with this first draft. Mr. Smith stated EDC needs to have their input up front so there will be no additional meetings and delays. Mr. Smith stated at one point this whole project was going to be delayed until Highway 380 was resolved then it was decided to go forward as is. Mr. White stated he has asked that KimleyHorn use both passes for the Highway 380 realignment. Mr. Lane asked Mr. White if you would encourage them to give us a rough draft as soon as feasible so we can have discussion on what we want to do as a board. Mr. Lane stated he does not want to delay getting it done just want to have input.

Mr. Lane asked for the presentation on broadband presented to TIRZ. Mr. White stated TIRZ does not want to release until they fell comfortable with the data. Mrs. Piwko stated you can go to the website and review meeting.

Mr. White stated he is hearing rumblings that the Walton Group project to the east in Greenville is imminent. What that means for our Community is growth pressure and could come from all three directions. Heard some industrial and residential growth. Going fact finding and find out some good information. City Manager with Greenville will be part of the meeting.

Ted Wilson from Residential Strategies said City of Farmersville growth will match what Princeton is currently in the next 10 years. Mr. Smith asked how big Princeton is. Mr.

White stated he has heard 20k. Mr. Wilson takes a helicopter ride twice a year and takes pictures and records all developments. Shows every City with development and records and predicts growth.

Mrs. Piwko noticed that in Planning and Zoning is a bed and breakfast. Just wanted to remind everyone that we are leaving money on the table. Need to add Hotel tax we need to start working on this. Add line item to next City Council meeting.

Mrs. Piwko asked about software helping with permits. Mr. White stated we do have software that helps with record keeping.

Mr. Smith asked about Lake Haven are there any specifics on what size they are looking at. Mr. White stated all he knows is the developer did not want to spend 15m on wastewater facility. What I think is going to happen is they will buy more land and make the per unit cost lower. Mr. White stated one issue is per unit but the starting cost of 15m is tough not sure how he does his financing. Mr. Smith said this is not a short term project. Mr. White stated Lake Haven has another entity going in Princeton. Mr. Smith said the way I understand there was a new buyer. Mr. White stated yes, Tommy Chancellor with TCCI investment back in fall when the deal closed.

Mr. Smith asked about Camden when will phase 3 be completed? Mr. White best guess they will start building homes in the summer.

See notes attached

REQUESTS TO BE PLACED ON FUTURE AGENDAS

Move to city Manager report /Collin/concrete facilities/food truck sales tax/license Remove infiltration

Draft Land Use Plan if available

Grant Loan (Mr. Smith)

Website/4a retail (define mission statement) Website discussion item
Updating small business development center/Comprehensive development
Explanation of how the mechanism of funding will work on Grant with County/time line/ announcement

Sales tax report

Update status Highway 380 and plans for Highway 78 (CM report)

Cdbg infrastructure

<u>ADJOURNMENT</u>

ATTEST: APPROVE:
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Farmersville Economic Development Corporation

City Manager Activity and Report

16 January 2020

Collin College/Staffing/Courses/Economic Impact

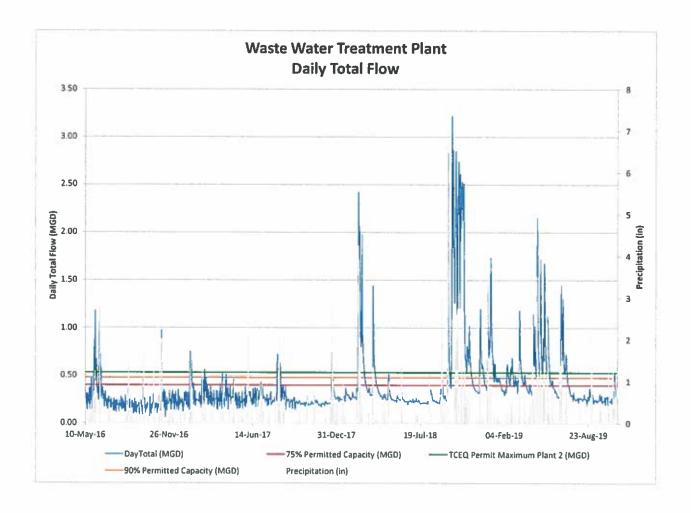
- 1. College basic information first phase
 - a. Building Size: 52,000 square feet air conditioned
 - b. Basic Focus: Associates Degree in Science and Arts
 - i. Number of Courses offered: 30+
 - ii. Types of Courses: Core, Supply Chain, Logistics, Marketing, Applied Science, Computer Systems, Management
 - iii. Number of Staff: 35-40 full-time, 25 part-time
- 2. Construction continues. The main focus right now is on the foundation preparation and related utilities to the site.
- 3. Farmersville Electric has installed temporary electric.
- 4. DBI is continuing forward with development of engineering plans for Farmersville Parkway and Collin Parkway. Project will go out for bid first quarter of 2020.
- 5. The large customer electrical rate agreement is almost complete. Both parties have agreed but one minor issue remains before there is full commitment.

Concrete Facilities

- 1. Reliable Concrete continues final construction steps involving their new concrete batch plant. They made their first batch of concrete for on-site use!
- 2. No change concerning Nelson Brothers.
- 3. Martin Marietta has resubmitted their permit paperwork.

Infiltration Issues

- 1. See associated wastewater graph below.
- 2. Solving infiltration issues is key to supplying more sewer capacity in the near term.
- 3. Next infiltration project planned: sewer line from College Street to Houston Street near the Chaparral Trail



City Manager Report

- 1. Regional EDC Coalition.
 - a. Sam Satterwhite retiring as head of Wylie EDC. Replaced by Jason Greiner.
 - b. Preliminary thoughts
 - i. Focus on regional collaboration.
 - ii. Area generally bounded by McKinney, Greenville, Rockwall, Wylie.
 - iii. Includes the following corridors/features in the bounded region: I-30, Central Expressway, SH 121, US 380, SH 78, SH 205, SH 69, DART, KCS railway, McKinney National Airport, Majors Field, Dallas/Garland & Northeastern Railroad, Blacklands Railroad.
 - c. Currently contacting EDCs to see who is on board.
 - i. Princeton, Derek Borg, on board.
 - ii. Greenville, Greg Sims, in work, meeting set Thursday 23 Jan 2020.
 - iii. Rockwall, contacted Rick Crowley, no response yet.
 - iv. McKinney, Darrell Auterson, being contacted by Jason Greiner.
- 2. Collin County Grant Project
 - a. Funding for Farmersville Parkway from northeast corner of Collin College to SH 78.
 - b. No real change however I am getting questions related to the project from Collin County.

- 3. Lakehaven: Still working on plan for phasing the construction of the new WWTP.
- 4. Camden Park: Phase III continues. DR Horton has contracted to build out all of Phase III.
- 5. Palladium development continues.
 - a. Currently holding opening the first unit until they establish internet service from Spectrum. Should be complete this week but risk is high.
- 6. City Owned Broadband Utility
 - a. Survey is complete.
 - b. Analysis is complete. The TIRZ Board has received their first briefing from Texas A&M Commerce.
 - c. We expect a second briefing to TIRZ Board in January before presentation to council.
 - d. Fiber ordinance is in play. We are using the Celina ordinance as a template. First discussions are schedule with Council on 28 Jan 2020.
- 7. Thoroughfare Map and Land Use Map is under way. Expect results by March/April timeframe.
- 8. We are hearing rumblings that the Walton Group project to the east in Greenville is imminent. Growth pressure could come from three directions!